

July 17, 2015, Intraday

# **Dorchester Minerals, L.P. (DMLP) Top Line Distribution Support**

| Symbol                            | DMLP              | Ebitda Next Twelve Months ending 6/30/16 (US\$mm)               |           |  |
|-----------------------------------|-------------------|---|-----------|--|
| Rating                            | Positive          | North American Natural Gas/Ebitda (%)                           | 28        |  |
| Price (US\$/sh)                   | 18.79             | Natural Gas and Oil Production/Ebitda (%)                       | 100       |  |
| Pricing Date                      | 7/17/15           | Adjusted Reserves/Production NTM                                | 7.7       |  |
| Units (mm)                        | 30.68             | EV/Ebitda   | 11.9      |  |
| Market Capitalization (US\$mm)    | 576               | PV/Ebitda   | 17.8      |  |
| Debt (US\$mm)                     | 0                 | Undeveloped Reserves (%)  | 0         |  |
| Enterprise Value (EV) (US\$mm)    | 576               | Natural Gas and Oil Ebitda (US\$/mcfe)                          | 3.91      |  |
| Present Value (PV) (US\$mm)       | 859               | Present Value Proven Reserves(US\$/boe)                         | 57.13     |  |
| Net Present Value (US\$/unit)     | 28                | Oil and Gas Ebitda Margin (%)                                   |           |  |
| Debt/Present Value                | 0.00              | Earnings Next Twelve Months (US\$/un)                           |           |  |
| McDep Ratio - EV/PV               | 0.67              | Price/Earnings Next Twelve Months                               |           |  |
| Distribution Yield (%/year)       | 4.7               | Distribution Next Twelve Months (US\$/sh)                       | 0.89      |  |
| Note: Estimated cash flow and ear | nings tied to one | e-year futures prices for oil and natural gas.                  |           |  |
| Reported results may vary w       | idely from esti   | mates. Estimated present value per share revised only infre     | quently.  |  |
| Estimated present value pres      | sumes a long-ter  | rm price for oil of US\$70 a barrel and natural gas, \$4.50 a r | nillion b |  |
| For historical analysis of DI     | MLP since 2000    | ) see www.mcdep.com/4dhulz.htm                                  |           |  |

#### **Summary and Recommendation**

At less than \$19, the lowest price since the Panic of 2008, the common units of **Dorchester Minerals (DMLP)** are attractive for investment at less than Net Present Value (NPV) of \$28 and at a cash distribution yield near 5% for the next year. Estimated NPV takes account of our lower long-term oil price of \$70 a barrel and natural gas price of \$4.50 a million btu. Estimated distribution for the next twelve months takes account of the actual amount for the second quarter, declared July 16, and recent futures quotes for oil and gas. NPV recognizes a premium for the partnership's Top Line properties where investment and operating costs are borne by others and reserves are understated (see table Present Value on page 2). Actual production and year-end reserves exceeded estimates from ten years ago by about 140% for both oil and natural gas (see charts Production Exceeds Reserves on page 3). Meanwhile, the latest distribution of \$0.17 a unit was below our most recently published estimate of \$0.21 (see Industry Idea, May 28, 2015). Estimated future distributions are supported primarily by Top Line revenue that is more predictable compared to Bottom Line net revenue and lease bonus that can be important though not predictable in timing (see table Operating and Financial Estimates on page 3). Finally, while we don't like seeing our oil and gas stocks go down, we remind ourselves that some of the best buy opportunities occur when we are most nervous about the outcome.

Kurt H. Wulff, CFA

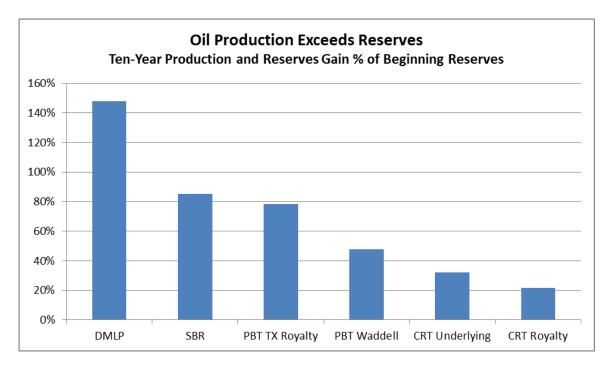


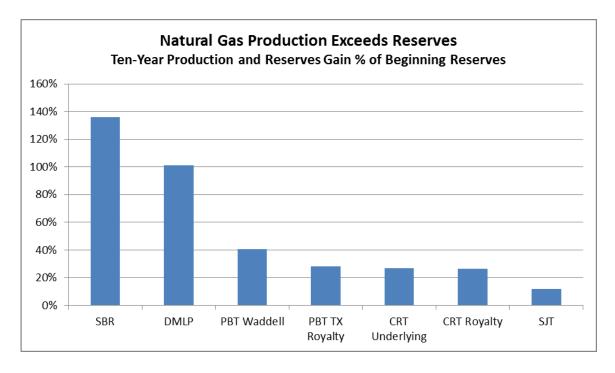
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| Dorchester Minerals, L.P.                       |               |              |               |          |      |  |  |  |  |
|---|---------------|--------------|---------------|----------|------|--|--|--|--|
| Functional Cash Flow and Present Value          |               |              |               |          |      |  |  |  |  |
|   |               |              |               | Present  |      |  |  |  |  |
| I   | VTM Ebitda    | Adjusted     | PV/           | Value    |      |  |  |  |  |
|   | (US\$mm)      | <u>R/P</u>   | <u>Ebitda</u> | (US\$mm) |      |  |  |  |  |
| Top Line - Royalty Interests                    |               |              |               |          |      |  |  |  |  |
| North American Natural Gas                      | 8             | 7.3          | 29.5          | 240      | 28%  |  |  |  |  |
| Oil   | 23            | 8.8          | 18.9          | 440      | 51%  |  |  |  |  |
| Bottom Line - Net Profits Interests             |               |              |               |          |      |  |  |  |  |
| North American Natural Gas                      | 5             | 8.7          | 14.8          | 80       | 9%   |  |  |  |  |
| Oil   | 12            | 4.5          | 8.7           | 100      | 12%  |  |  |  |  |
| Total Top and Bottom                            |               |              |               |          |      |  |  |  |  |
| North American Natural Gas                      | 14            | 8.0          | 22.9          | 320      | 37%  |  |  |  |  |
| Oil   | 34            | 7.3          | 15.9          | 540      | 63%  |  |  |  |  |
|   | 48            | 7.7          | 17.9          | 860      | 100% |  |  |  |  |
| Debt (US\$mm)                                   |               |              |               |          | -    |  |  |  |  |
| Net Present Value (US\$mm)                      |               |              |               |          | 860  |  |  |  |  |
| Shares (mm)                                     |               |              |               |          | 31   |  |  |  |  |
| Net Present Value - Standard Estimate (US\$/sh) |               |              |               |          | 28   |  |  |  |  |
| NPV Approximation by Cash Flow Multiple Dep     | ending on Re  | serve Life ( | US\$/sh)      |          | 32   |  |  |  |  |
| Top Line Approximation at 2 times Cash Flow M   | Iultiple Depe | nding on Re  | serve Lif     | e        |      |  |  |  |  |



July 17, 2015, Intraday





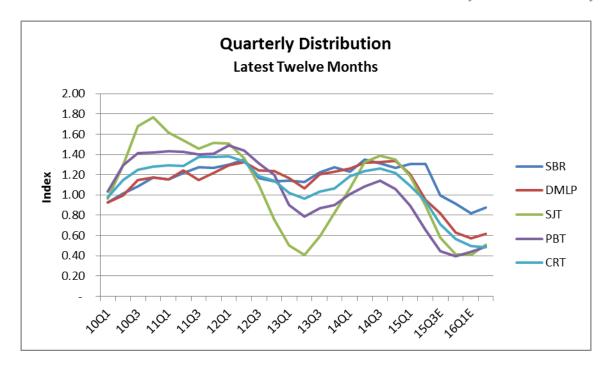


July 17, 2015, Intraday

| Dorchester Minerals, L.P.           |            |       |         |         |         |          |       |         |         |         |
|-------------------------------------|------------|-------|---------|---------|---------|----------|-------|---------|---------|---------|
| Operating and Financial Performance |            |       |         |         |         |          |       |         | Next    |         |
|                                     |            |       |         |         |         |          |       |         |         | Twelve  |
|                                     | <i>Q</i> 2 | Year  | Q1      | Q2E     | Q3E     | Q4E      | Year  | Q1E     | Q2E     | Month:  |
|                                     | 6/30/14    | 2014  | 3/31/15 | 6/30/15 | 9/30/15 | 12/31/15 | 2015  | 3/31/16 | 6/30/16 | 6/30/10 |
| Volume                              |            |       |         |         |         |          |       |         |         |         |
| Nat Gas (mmcfd) - Top Line          | 11.3       | 9.7   | 10.4    | 10.0    | 9.9     | 9.8      | 10.0  | 9.7     | 9.6     | 9.8     |
| Nat Gas (mmcfd) - Btm Line          |            | 9.2   | 8.3     | 8.8     | 8.8     | 8.7      | 8.6   | 8.7     | 8.6     | 8.7     |
| Oil (mbd) - Top Line                | 1.38       | 1.37  | 1.49    | 1.45    | 1.48    | 1.51     | 1.48  | 1.54    | 1.57    | 1.52    |
| Oil (mbd) - Bottom Line             | 0.51       | 0.60  | 1.14    | 0.94    | 0.98    | 1.02     | 1.02  | 1.06    | 1.10    | 1.04    |
| Days                                | 91         | 367   | 90      | 91      | 92      | 92       | 365   | 91      | 91      | 366     |
| Total (bcfe)                        | 3.0        | 11.2  | 3.1     | 3.0     | 3.1     | 3.1      | 12.3  | 3.1     | 3.1     | 12.4    |
| Total (mmcfd)                       | 33         | 31    | 34      | 33      | 33      | 34       | 34    | 34      | 34      | 34      |
| Price                               |            |       |         |         |         |          |       |         |         |         |
| Henry Hub (\$/mmbtu)                | 4.67       | 4.43  | 2.99    | 2.66    | 2.77    | 2.95     | 2.84  | 3.21    | 3.06    | 3.00    |
| Top Line (\$/mcf)                   | 4.58       | 4.18  | 2.66    | 2.37    | 2.47    | 2.62     | 2.53  | 2.86    | 2.72    | 2.67    |
| Bottom Line (\$/mcf)                | 4.47       | 5.02  | 2.63    | 2.34    | 2.44    | 2.60     | 2.50  | 2.83    | 2.69    | 2.64    |
| WTI Cushing (\$/bbl)                | 102.98     | 93.04 | 48.62   | 57.94   | 52.90   | 54.14    | 53.40 | 55.59   | 56.68   | 54.83   |
| Top Line (\$/bbl)                   | 86.17      | 78.64 | 43.26   | 51.55   | 47.07   | 48.17    | 47.50 | 49.46   | 50.43   | 48.79   |
| Bottom Line (\$/bbl)                | 84.77      | 80.83 | 41.74   | 49.74   | 45.42   | 46.48    | 45.66 | 47.73   | 48.66   | 47.07   |
| Total (\$/mcfe)                     | 7.92       | 7.94  | 4.69    | 5.00    | 4.79    | 5.00     | 4.87  | 5.27    | 5.31    | 5.09    |
| Revenue (\$mm)                      |            |       |         |         |         |          |       |         |         |         |
| Natural Gas - Top Line              | 4.7        | 15.0  | 2.5     | 2.2     | 2.2     | 2.4      | 9.2   | 2.5     | 2.4     | 9.5     |
| Oil - Top Line                      | 10.9       | 39.5  | 5.8     | 6.8     | 6.4     | 6.7      | 25.7  | 6.9     | 7.2     | 27.2    |
| Total - Top Line                    | 15.6       | 54.4  | 8.3     | 9.0     | 8.7     | 9.1      | 34.9  | 9.5     | 9.6     | 36.7    |
| Natural Gas - Bottom Line           | 4.1        | 17.0  | 2.0     | 1.9     | 2.0     | 2.1      | 7.9   | 2.2     | 2.1     | 8.4     |
| Oil - Bottom Line                   | 3.9        | 17.7  | 4.3     | 4.3     | 4.1     | 4.3      | 17.0  | 4.6     | 4.9     | 17.9    |
| Total - Bottom Line                 | 8.0        | 34.7  | 6.3     | 6.1     | 6.1     | 6.4      | 24.9  | 6.8     | 7.0     | 26.3    |
| Total                               | 23.6       | 89.1  | 14.5    | 15.1    | 14.7    | 15.5     | 59.8  | 16.3    | 16.6    | 63.0    |
| Expense                             |            |       |         |         |         |          |       |         |         |         |
| Minerals NPI (estimated)            | 1.1        | 5.0   | 1.4     | 1.4     | 1.4     | 1.4      | 5.6   | 1.4     | 1.4     | 5.6     |
| Operating, incl. Prod Tax           | 1.5        | 5.5   | 1.0     | 1.1     | 1.0     | 1.1      | 4.2   | 1.1     | 1.2     | 4.4     |
| General and Administrative          | 1.1        | 5.1   | 1.3     | 1.0     | 1.0     | 1.0      | 4.3   | 1.0     | 1.0     | 4.0     |
| General Partner                     | 0.5        | 1.6   | 0.2     | 0.2     | 0.2     | 0.2      | 0.6   | 0.2     | 0.2     | 0.7     |
| Total                               | 4.2        | 17.2  | 3.9     | 3.6     | 3.6     | 3.6      | 14.7  | 3.7     | 3.7     | 14.7    |
| Ebitda                              |            |       |         |         |         |          |       |         |         |         |
| Top Line                            | 13.5       | 47.0  | 6.9     | 7.6     | 7.4     | 7.7      | 29.6  | 8.1     | 8.2     | 31.4    |
| Bottom Line                         | 5.9        | 24.9  | 3.8     | 3.8     | 3.8     | 4.1      | 15.5  | 4.5     | 4.6     | 16.9    |
| Total Ebitda                        | 19.4       | 71.9  | 10.7    | 11.5    | 11.1    | 11.8     | 45.1  | 12.6    | 12.8    | 48.3    |
| Deprec., Deplet., & Amort.          | 2.8        | 10.1  | 2.5     | 3.6     | 3.7     | 3.7      | 13.5  | 3.7     | 3.7     | 14.9    |
| Minerals NPI Capital (est)          | 5.1        | 21.8  | 4.4     | 4.4     | 2.8     | 3.1      | 14.7  | 3.5     | 3.6     | 12.9    |
| Lease Bonus and Other               | (0.4)      | (3.5) | (0.2)   | (0.2)   | (0.2)   | (1.0)    | (1.6) | (1.0)   | (1.0)   | (3.2    |
| Ebit                                | 12.0       | 43.6  | 4.0     | 3.6     | 4.9     | 6.0      | 18.5  | 6.4     | 6.5     | 23.8    |
| Ebt                                 | 12.0       | 43.6  | 4.0     | 3.6     | 4.9     | 6.0      | 18.5  | 6.4     | 6.5     | 23.8    |
| Net Income (\$mm)                   | 12.0       | 43.6  | 4.0     | 3.6     | 4.9     | 6.0      | 18.5  | 6.4     | 6.5     | 23.8    |
| Units (millions)                    | 30.7       | 30.7  | 30.7    | 30.7    | 30.7    | 30.7     | 30.7  | 30.7    | 30.7    | 30.7    |
| Net Income Per Unit (\$)            | 0.39       | 1.42  | 0.13    | 0.12    | 0.16    | 0.20     | 0.60  | 0.21    | 0.21    | 0.78    |
| Ebitda Margin - Top Line            | 87%        | 86%   | 83%     | 85%     | 85%     | 85%      | 85%   | 86%     | 86%     | 86%     |
| Ebitda Margin - Bottom Lir          |            | 72%   | 61%     | 62%     | 62%     | 64%      | 62%   | 65%     | 66%     | 64%     |
| Distribution - Cash Account         | ing (\$mm) | )     |         |         |         |          |       |         |         |         |
| Top Line Revenue                    | 14.4       | 52.5  | 9.1     | 6.8     | 7.4     | 7.1      | 30.4  | 7.4     | 7.8     | 29.7    |
| Bottom Line Net Revenue             | 2.4        | 13.1  | 2.5     | 0.4     | 1.0     | 1.0      | 4.9   | 1.0     | 1.0     | 4.0     |
| Lease Bonus                         | 0.5        | 2.7   | 0.1     | 0.0     | (0.5)   |          | (0.9) | (0.5)   |         | (2.0    |
| Cash Expense                        | (2.2)      | (9.4) | (2.3)   |         |         |          | (8.5) | (2.1)   |         | (8.3    |
| Distribution                        | 15.1       | 58.9  | 9.4     | 5.1     | 6.8     | 6.5      | 27.8  | 6.9     | 7.2     | 27.3    |
| Distribution Per Unit (\$)          | 0.49       | 1.92  | 0.31    | 0.17    | 0.22    | 0.21     | 0.91  | 0.22    | 0.23    | 0.89    |



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