



Independent Stock Idea

October 24, 2008

rating: buy
s&p 500: 908

Encana Corporation (ECA) High-Performance Clean Energy Producer

Symbol	ECA	Ebitda Next Twelve Months ending 9/30/09 (US\$mm)	10,200
Rating	Buy	North American Natural Gas/Ebitda (%)	66
Price (US\$/sh)	43.52	Natural Gas and Oil Production/Ebitda (%)	100
Pricing Date	10/23/08	Adjusted Reserves/Production NTM	8.4
Shares (mm)	751	EV/Ebitda	4.5
Market Capitalization (US\$mm)	32,700	PV/Ebitda	8.7
Debt (US\$mm)	13,800	Undeveloped Reserves (%)	46
Enterprise Value (EV) (US\$mm)	46,500	Natural Gas and Oil Ebitda (US\$/mcfe)	5.94
Present Value (PV) (US\$mm)	88,900	Present Value Proven Reserves(US\$/boe)	28.28
Net Present Value (US\$/share)	100	Present Value Proven Reserves(US\$/mcfe)	4.71
Debt/Present Value	0.16	Earnings Next Twelve Months (US\$/sh)	4.56
McDep Ratio - EV/PV	0.52	Price/Earnings Next Twelve Months	10
Dividend Yield (%/year)	3.7	Indicated Annual Dividend (US\$/sh)	1.60
Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.			
Reported results may vary widely from estimates. Estimated present value per share revised only infrequently.			
Estimated present value presumes a long-term price for oil of US\$100 a barrel and natural gas, \$14 a million btu.			
For historical analysis of ECA since 2001 see www.mcdep.com/3eca.htm			

Summary and Recommendation

At a time of acute global financial uncertainty, we have confidence in the long-term prospects for a high-performance clean energy producer like buy-recommended **Encana Corporation (ECA)**. Third quarter results released on October 23 continue a rising trend of natural gas volume. Compared to six major oil companies, Encana's results display a price discount for clean fuel, a comparable cash flow trend, and a high cash flow margin. Repurchase of shares increased ownership for remaining shares (see charts, page 2 and 3). Looking ahead to the next quarters the drastically changed price environment offers lower unlevered cash flow (Ebitda) (see table Next Twelve Months Operating and Financial Estimates). Still, high margins on a desirable product along with low debt should help the company in an adverse financial climate. Nonetheless, management has postponed seeking shareholder approval of the formation of a separate company to hold oil sands resources and conventional natural gas in Canada along with refineries in the U.S. Meanwhile, the downtrend in Encana stock price relative to the 200-day average that began in July has not reversed. As a result, investors may need more patience in expecting early gains.

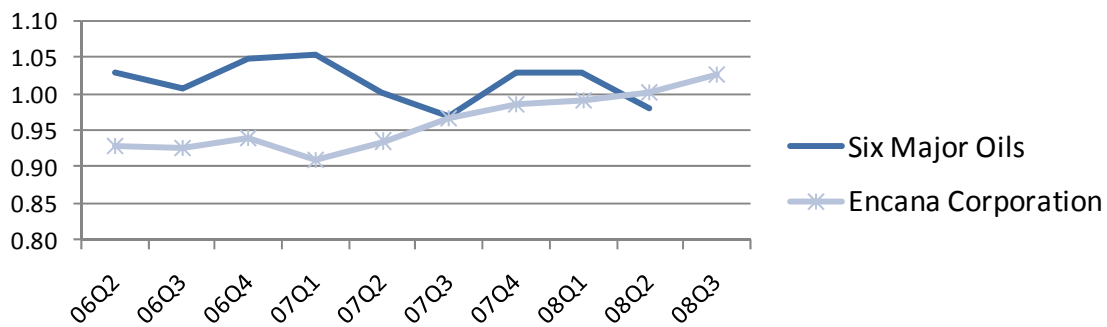
Kurt H. Wulff, CFA



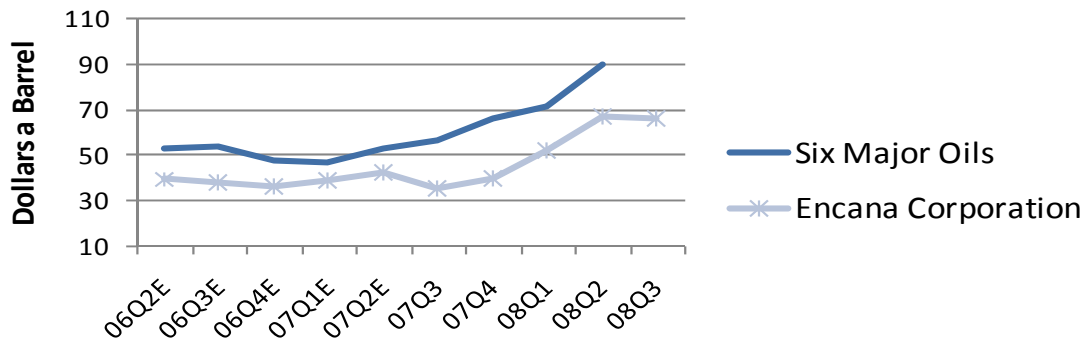
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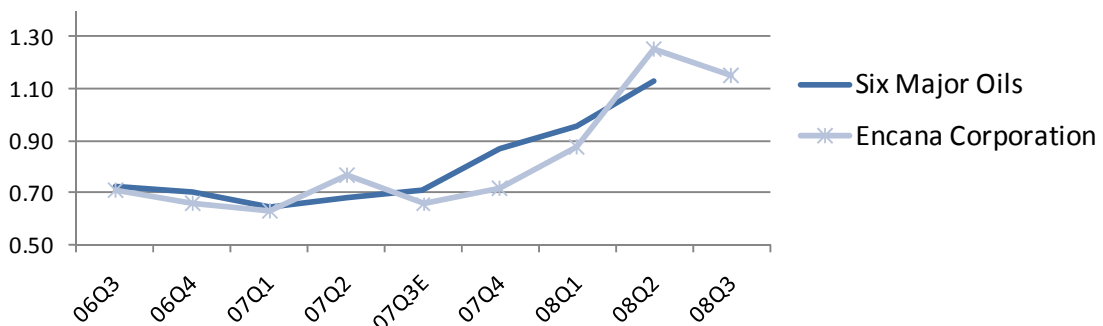
Oil and Gas Production Volume



Oil Equivalent Price



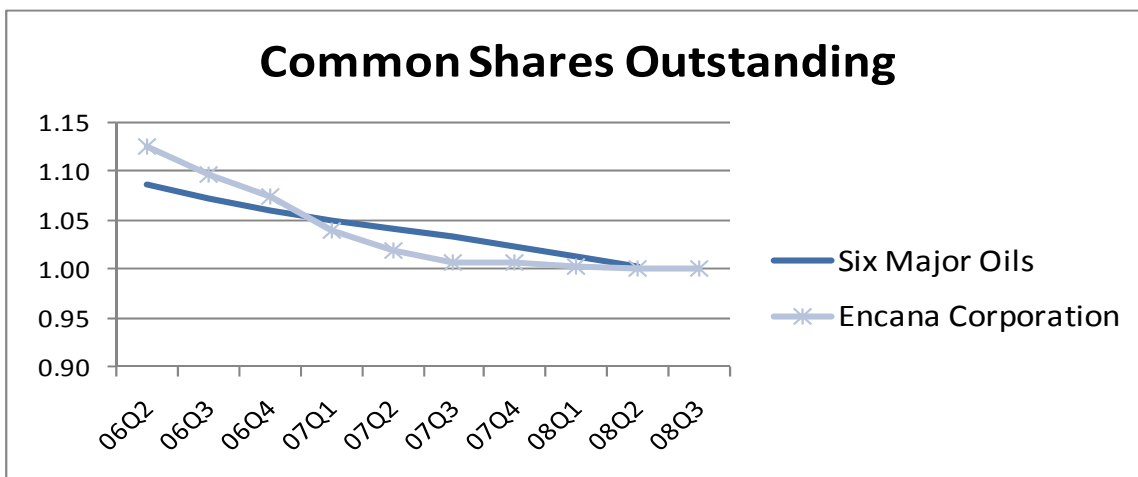
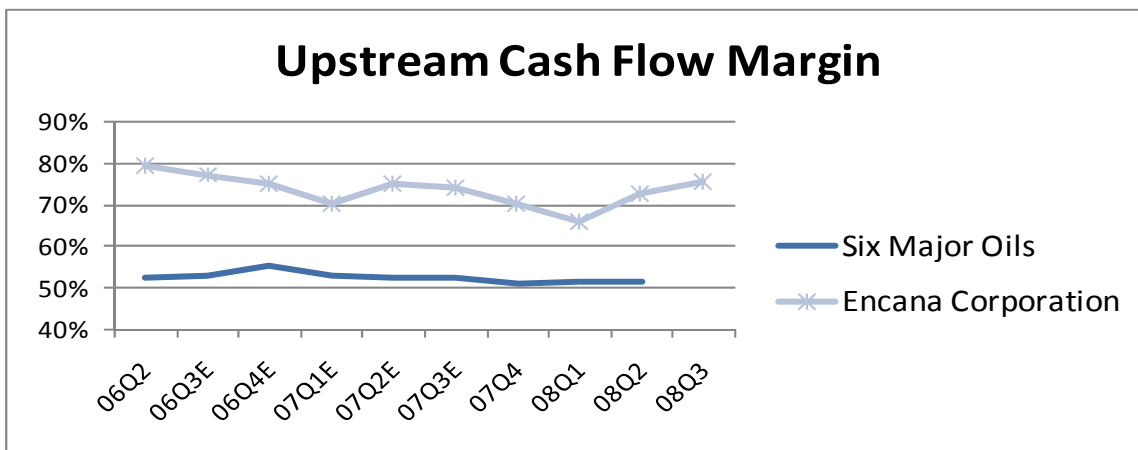
Oil and Gas Upstream Cash Flow





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Encana Corporation					
Functional Cash Flow and Present Value					
	NTM	Adjusted	PV/	Present	
	<u>Ebitda</u>	<u>R/P</u>	<u>Ebitda</u>	<u>Value</u>	
North American Natural Gas	6,750	7.5	8.6	57,900	65%
Oil	2,964	12.8	9.4	28,000	31%
Downstream	516		5.8	3,000	3%
	10,230	8.4	8.7	88,900	100%
Debt					13,800
Net Present Value (\$mm)					75,100
Shares					751
Net Present Value - Standard Estimate (US\$/sh)					100
NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh)					116



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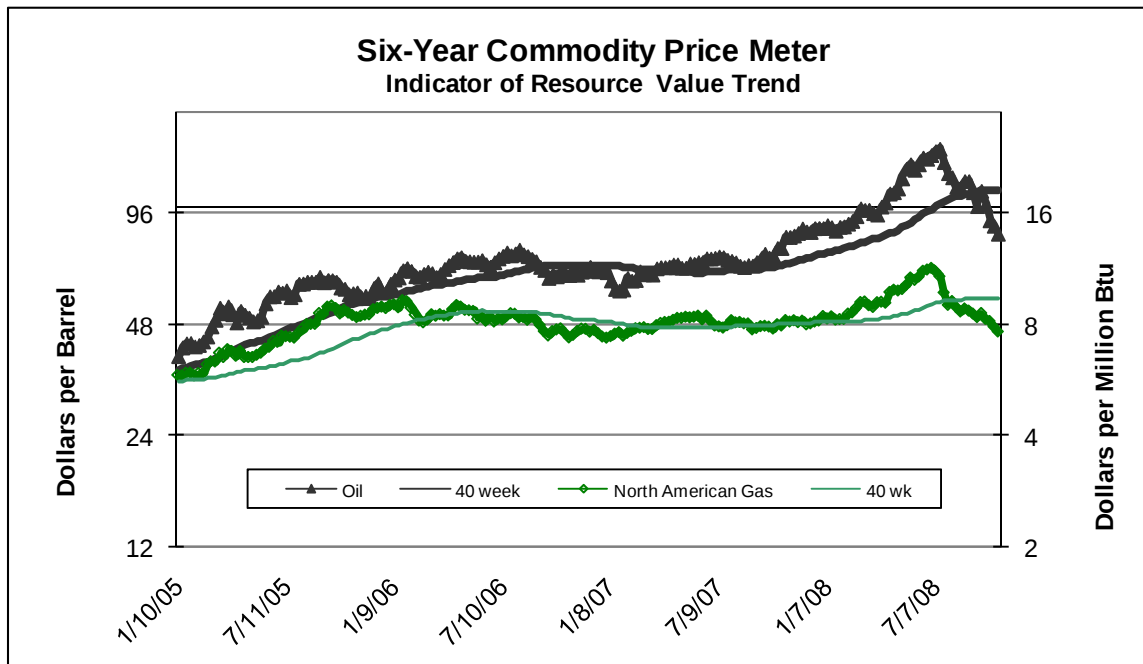
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Encana Corporation									
Next Twelve Months Operating and Financial Estimates									
									Next
									Twelve
	Q3	Q2	Q3	Q4E	Year	Q1E	Q2E	Q3E	Months
	9/30/07	6/30/08	9/30/08	12/31/08	2008E	3/31/09	6/30/09	9/30/09	9/30/09
Volume									
Natural Gas (bcf)	334	350	360	360	1,410	353	356	360	1,430
Natural Gas (mmcf)	3,630	3,841	3,917	3,917	3,852	3,917	3,917	3,917	3,917
Days	92	91	92	92	366	90	91	92	365
Oil (mmb)	12.5	11.6	12.3	12.3	49	12.1	12.2	12.3	49
Oil (mbd)	136	128	134	134	133	134	134	134	134
Total (bcf)	409	419	434	434	1,703	425	430	434	1,723
Total (mmcf)	4,446	4,609	4,721	4,721	4,652	4,721	4,721	4,721	4,721
Price									
Henry Hub (US\$/mmbtu)	6.16	10.93	10.25	7.09	9.07	7.24	7.55	7.19	7.27
Differential	1.06	1.04	0.71	0.49	0.60	0.50	0.52	0.50	0.50
Encana (\$/mcf)	5.10	9.90	9.54	6.60	8.47	6.75	7.03	6.69	6.77
WTI Cushing (US\$/bbl)	75.48	123.97	117.99	76.61	104.13	75.43	86.27	75.25	78.39
Differential	22.11	21.35	11.17	7.25	16.13	7.14	8.16	7.12	7.42
Encana (\$/bbl)	53.37	102.62	106.82	69.36	88.00	68.29	78.10	68.13	70.97
Total (\$/bbl)	34.78	66.58	65.68	44.69	57.20	45.21	48.30	44.91	45.77
Revenue (\$mm)									
Natural Gas	1,703	3,459	3,438	2,380	11,940	2,378	2,506	2,411	9,675
Oil	668	1,195	1,317	855	4,292	824	952	840	3,471
Other	3,225	2,667	6,011	6,011	16,444	6,011	6,011	6,011	24,045
Total	5,596	7,321	10,766	9,246	32,675	9,213	9,470	9,262	37,191
Expense									
Ebitda (\$mm)									
Natural Gas and Oil	1,755	3,371	3,571	2,264	11,561	2,241	2,421	2,276	9,202
Other	319	553	160	173	1,032	146	553	160	1,032
Total	2,074	3,923	3,731	2,438	12,593	2,387	2,973	2,436	10,234
Deprec., Deplet., & Amort	988	1,097	1,095	1,095	4,322	1,095	1,095	1,095	4,380
Hedging and other	(392)	615	271		886	-	-	-	-
Interest	102	147	147	147	575	147	147	147	588
Ebt									
Income tax	416	592	776	418	2,072	401	606	418	1,843
Net Income (\$mm)									
Per share (\$)	1.27	1.96	1.92	1.03	6.30	0.99	1.50	1.03	4.56
Shares (millions)									
Ebitda margin	74%	72%	75%	70%	71%	70%	70%	70%	70%
Tax rate	30%	29%	35%	35%	30%	35%	35%	35%	35%



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