Rating: Sell S&P 500: 1310

Kinder Morgan (KMI, KMP, KMR) False Debt Promotion Unmasked

| Symbol | KMI | KMP | KMR | KMx | |
|---|---------|----------|----------|--------|--|
| Rating | Sell | Sell | Sell | | |
| Price (US\$/sh) | 91.29 | 48.64 | 44.19 | | |
| Pricing Date | 4/19/06 | 04/19/06 | 04/19/06 | | |
| Publicly Held Shares (mm) | 135 | 146 | 48 | | |
| Market Capitalization (US\$mm) | 12,300 | 7,090 | 2,130 | 21,500 | |
| Debt (US\$mm) | 13,600 | 2,740 | 910 | 17,300 | |
| Enterprise Value (EV) (US\$mm) | 25,900 | 9,830 | 3,040 | 38,800 | |
| Present Value (PV) (US\$mm) | 18,100 | 4,920 | 1,630 | 24,700 | |
| Net Present Value (US\$/share) | 33 | 15 | 15 | | |
| Debt/Present Value | 0.75 | 0.56 | 0.56 | 0.70 | |
| McDep Ratio - EV/PV | 1.44 | 1.99 | 1.86 | 1.57 | |
| Ebitda Next Twelve Months ending 3/31/07 (US\$mm) | 2,090 | 600 | 200 | 2,890 | |
| North American Natural Gas/Ebitda (%) | 0 | 0 | 0 | | |
| Natural Gas and Oil Production/Ebitda (%) | 7 | 17 | 17 | | |
| Adjusted Reserves/Production NTM | 7.3 | 7.3 | 7.3 | | |
| EV/Ebitda | 12.4 | 16.5 | 15.4 | 13.4 | |
| PV/Ebitda | 8.6 | 8.3 | 8.3 | 8.5 | |
| Undeveloped Reserves (%) | 42 | 42 | 42 | | |
| Natural Gas and Oil Ebitda (US\$/boe) | 23.71 | 23.71 | 23.71 | | |
| Present Value Proven Reserves(US\$/boe) | 18.27 | 18.27 | 18.26 | | |
| Present Value Proven Reserves(US\$/mcfe) | 3.04 | 3.04 | 3.04 | | |
| Earnings Next Twelve Months (US\$/sh) | 5.81 | 1.69 | 1.69 | | |
| Price/Earnings Next Twelve Months | 16 | 29 | 26 | 19 | |
| Indicated Annual Distribution (US\$/sh) | 3.50 | 3.24 | 3.24 | | |
| Distribution Yield (%/yr) | 3.8 | 6.7 | 7.3 | 5.1 | |
| Ebitda by Function | | | | | |
| Natural Gas Pipelines | 1507 | 163 | 54 | 1724 | |
| Oil Products Pipelines | 225 | 168 | 56 | 449 | |
| CO2 Pipelines | 203 | 152 | 51 | 406 | |
| Terminals | 155 | 116 | 39 | 310 | |

Reported results may vary widely from estimates.

Estimated present value per share revised only infrequently.

Summary and Recommendation

Some of the false promotion that appears to contribute to the overpricing of the securities of sell-recommended **Kinder Morgan Inc. (KMI)**, **Kinder Morgan Energy Partners (KMP)**, and **Kinder Morgan Management LLC (KMR)** was unmasked as general partner KMI added the debt of limited partner KMP to KMI's balance sheet. As a result, KMI's reported liabilities

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increased almost \$10 billion or 57% by its own pro forma comparison in its disclosure of latest quarterly financial statistics. There has been no unmasking yet of a second source of false promotion, as we see it, overstatement of earnings. We also see regular evidence of a third source of false promotion when company and press reports extol dollar a year compensation for management with no mention that general partner KMI extracts the highest compensation in the energy industry from limited partner KMP. The unmasking of false debt promotion comes at a time when the company wants to raise new capital to fund its multi-billion dollar projects and make the cash distributions it has promised to owners. Should any difficulty in financing become evident, investors could see accelerated stock price impairment toward estimated net present value of \$33 a share for KMI and \$15 a unit for KMP and KMR.

Hidden Debt Exposed

In its financial statements for the first quarter of 2006, KMx complied partly with a proceeding last year by the Emerging Issues Task Force of the Financial Accounting Standards Board. EITF 04-5 concluded a general partner who controls a limited partnership should account for the partnership on a consolidated basis.

Our numbers did not change substantively because we have been estimating the impact of proportional consolidation. Our measure of debt approximates Total Assets minus a standard amount of Current Assets minus Equity minus Deferred Taxes. On that basis the consolidated ratio of debt to present value we calculate is 0.70, the composite of 0.75 for the general partner and 0.56 for the limited partners.

In simplest terms, KMx has been running a debt pyramid. Normal debt limits might be 0.5. KMx has been borrowing up to 0.5 in the general partner, fictionalizing the limited partnership as independent and then borrowing up to 0.5 again. The limited partnership, in turn, has further unconsolidated entities that borrow more and increase the size of the pyramid.

Kurt H. Wulff, CFA

Kinder Morgan, Inc. Next Twelve Months Financial Results

| | Q1 3/31/05 | Q4 12/31/05 | Year 2005 | Q1 3/31/06 | Q2E 6/30/06 | Q3E 9/30/06 | Q4E 12/31/06 | Year 2006E | Next Twelve Months 3/31/07 |
|-------------------------------|---------------|----------------|--------------|---------------|----------------|----------------|-----------------|---------------|-------------------------------------|
| Ebitda | 5,51,00 | 12/51/00 | 2000 | 2,21,00 | 0,20,00 | 2720700 | 12/01/00 | 20002 | 0,01,07 |
| Natural Gas Pipelines | 139 | 238 | 571 | 349 | 299 | 299 | 359 | 1,304 | 1,290 |
| Kinder Morgan Energy Partners | 185 | 208 | 782 | 209 | 191 | 197 | 203 | 800 | 800 |
| Total Ebitda | 324 | 446 | 1,353 | 558 | 489 | 495 | 561 | 2,104 | 2,089 |
| Deprec., Deplet., & Amort. | 29 | 42 | 131 | 156 | 156 | 156 | 156 | 624 | 534 |
| Kinder Morgan Energy Partners | 31 | 83 | 177 | (85) | (85) | (85) | (85) | (338) | (338) |
| Ebit | 264 | 321 | 1,045 | 486 | 418 | 424 | 490 | 1,818 | 1,893 |
| Interest | 41 | 69 | 199 | 189 | 189 | 189 | 189 | 756 | 687 |
| Ebt | 223 | 252 | 846 | 297 | 229 | 235 | 301 | 1,062 | 1,206 |
| Income Tax | 78 | 88 | 296 | 104 | 80 | 82 | 105 | 372 | 422 |
| Net Income (\$mm) | 145 | 164 | 550 | 193 | 149 | 153 | 196 | 690 | 784 |
| Shares (millions) | 124 | 127 | 124 | 135 | 135 | 135 | 135 | 135 | 135 |
| Per Share (\$) | 1.17 | 1.29 | 4.42 | 1.43 | 1.10 | 1.13 | 1.45 | 5.11 | 5.81 |
| Tax Rate | 35% | 35% | 35% | 35% | 35% | 35% | 35% | 35% | 35% |

Kinder Morgan Energy Partners, L.P. Next Twelve Months Financial Results

| | | | | | | | | | Next |
|-----------------------------|---------|----------|-------|-----------|---------|---------|----------|-------|---------|
| | | | | | | | | | Twelve |
| | QI | Q4 | Year | <i>Q1</i> | Q2E | Q3E | Q4E | Year | Months |
| | 3/31/05 | 12/31/05 | 2005 | 3/31/06 | 6/30/06 | 9/30/06 | 12/31/06 | 2006E | 3/31/07 |
| Oil Volume | | | | | | | | | |
| Oil (mmb) | 3.5 | 3.4 | 14 | 3.3 | 3.4 | 3.4 | 3.4 | 13 | 13 |
| Oil (mbd) | 39 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 |
| Oil Price (\$/bbl) | | | | | | | | | |
| WTI Cushing | 49.65 | 60.02 | 56.31 | 63.33 | 70.45 | 73.34 | 73.89 | 70.25 | 72.89 |
| Partnership | 29.85 | 30.62 | 29.70 | 32.66 | 33.57 | 33.92 | 33.98 | 33.54 | 33.86 |
| Oil Revenue (\$mm) | 104 | 104 | 405 | 109 | 113 | 115 | 116 | 453 | 457 |
| Ebitda | | | | | | | | | |
| Products Pipelines | 126 | 127 | 503 | 126 | 126 | 126 | 126 | 504 | 504 |
| Natural Gas Pipelines | 124 | 140 | 501 | 144 | 115 | 122 | 140 | 521 | 521 |
| CO2 Pipelines | 123 | 114 | 472 | 122 | 115 | 120 | 114 | 471 | 471 |
| Terminals | 74 | 85 | 319 | 90 | 90 | 90 | 90 | 360 | 360 |
| Overhead | (79) | (52) | (238) | (66) | (66) | (66) | (66) | (263) | (263) |
| Total Ebitda | 368 | 414 | 1,557 | 416 | 380 | 392 | 404 | 1,593 | 1,593 |
| Deprec., Deplet., & Amort. | 85 | 91 | 349 | 93 | 93 | 93 | 93 | 372 | 372 |
| Ebit | 283 | 323 | 1,208 | 323 | 287 | 299 | 311 | 1,221 | 1,221 |
| Interest | 59 | 68 | 262 | 76 | 76 | 76 | 76 | 304 | 304 |
| Ebt | 224 | 255 | 946 | 247 | 211 | 223 | 235 | 917 | 917 |
| General Partner | 112 | 126 | 478 | 130 | 134 | 134 | 135 | 533 | 538 |
| Net Income (\$mm) | 112 | 129 | 468 | 117 | 77 | 89 | 100 | 384 | 378 |
| Units (mm) | 208 | 219 | 213 | 221 | 222 | 223 | 224 | 222 | 223 |
| Net Income Per Unit (\$/un) | 0.54 | 0.59 | 2.20 | 0.53 | 0.35 | 0.40 | 0.45 | 1.73 | 1.69 |
| Distribution Per L.P. Unit | 0.74 | 0.79 | 3.07 | 0.80 | 0.81 | 0.81 | 0.81 | 3.23 | 3.24 |
| Distribution (\$mm) | 265 | 301 | 1,129 | 308 | 313 | 315 | 316 | 1,252 | 1,261 |
| General Partner | 111 | 128 | 476 | 131 | 134 | 134 | 135 | 534 | 538 |
| Limited Partner | 154 | 173 | 653 | 177 | 180 | 180 | 181 | 718 | 723 |
| General Partner Share | | | | | | | | | |
| Earnings | 50% | 49% | 51% | 53% | 63% | 60% | 57% | 58% | 59% |
| Distribution | 42% | 42% | 42% | 43% | 43% | 43% | 43% | 43% | 43% |
| | | | | | | | | | |

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