

ExxonMobil (XOM) 5% a Year Growth per Share

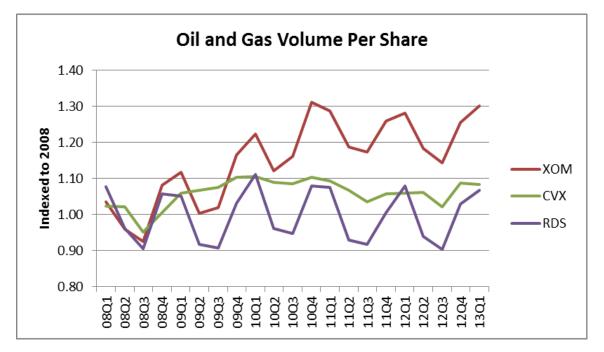
Symbol	XOM	Ebitda Next Twelve Months ending 6/30/14 (US\$mm)	75,200		
Rating	Buy	North American Natural Gas/Ebitda (%)	5		
Price (\$/sh)	91.12	Natural Gas and Oil Production/Ebitda (%)	74		
Pricing Date	6/10/13	Adjusted Reserves/Production NTM	13.3		
Shares (mm)	4485	EV/Ebitda	6.5		
Market Capitalization (\$mm)	409,000	PV/Ebitda	7.6		
Debt (\$mm)	80,000	Undeveloped Reserves (%)	39		
Enterprise Value (EV) (\$mm)	489,000	Natural Gas and Oil Ebitda (\$/boe)			
Present Value (PV) (\$mm)	574,000	Present Value Proven Reserves(\$/boe)	17.00		
Net Present Value (\$/share)	110	Present Value Proven Reserves(\$/mcfe)	2.80		
Debt/Present Value	0.14	Earnings Next Twelve Months (US\$/sh)	8.24		
McDep Ratio - EV/PV	0.85	Price/Earnings Next Twelve Months	11		
Dividend Yield (%/year)	2.8	Indicated Annual Dividend (US\$/sh)	2.52		
Note: Estimated cash flow an	d earnings tied to on	e-year futures prices for oil and natural gas.			
Reported results may	vary widely from esti	mates. Estimated present value per share revised only infred	quently.		
		erm price for oil of US\$100 a barrel and natural gas, \$6 a mi			
For historical analysis	of XOM since 2001	see www.mcdep.com/1xom.htm			

Summary and Recommendation

Unwavering share repurchase and generally successful capital investment have enabled Buyrecommended **ExxonMobil** (XOM) to grow volume per share at 5% a year for the past five years (see chart Volume on page 2). A growing numerator and a shrinking denominator strengthen estimated Net Present Value (NPV) of \$110 a share (see table Present Value on page 2). Recognizing that it gradually becomes impossible for the largest company to grow more rapidly in total, management has limited capital spending to the best projects while also dedicating cash flow to reducing shares outstanding. The strategy turned an otherwise dilutive acquisition of natural gas producer XTO Energy for shares into a more efficient acquisition for cash within 18 months. Nor did that acquisition look successful last year when natural gas price in North America hit bottom. Now, the rising trend in natural gas price looks like a plus for XOM compared to its traditional competitors. In any case, the company produces twice as much gas outside North America for a price two and a half times as much. Moreover the cheap North American gas is low cost fuel and feedstock for downstream refining and chemicals, which generated cash flow more than we projected for the first quarter. In a few years, the company may be exporting natural gas from the U.S. and Canada. Immediately ahead in 2013, growing oil volume and recovery in natural gas price may take strong cash flow (Ebitda) from oil and gas production moderately higher (see table Operating and Financial Estimates on page 3). Finally, an effective investment strategy, functionally and globally diversified operations, as well as low financial risk at a ratio of debt to present value ratio of 0.14, combine to justify a large commitment to XOM stock by conservative investors, in our opinion.

Kurt H. Wulff, CFA





Ex	xon Mobil Cor	poration			
Functiona	l Cash Flow a	nd Present Va	alue		
	NTM <u>Ebitda</u>	Adjusted <u>R/P</u>	PV/ <u>Ebitda</u>	Present <u>Value</u>	
North American Natural Gas	2,600	15.4	15.4	40,000	7%
Rest of World Natural Gas	13,870	14.9	7.2	100,000	17%
Oil	39,500	11.9	8.3	327,000	57%
Downstream	19,200		5.5	106,000	18%
	75,170	13.3	7.6	573,000	100%
Debt					80,000
Net Present Value (\$mm)					493,000
Shares					4,485
Net Present Value - Standard Estimate (US	\$/sh)				110
NPV Approximation by Cash Flow Multiple	e Depending on	Reserve Life	(US\$/sh)		118



O2 Year O1 O2E O3E O4E Year O1E O2E 6/30/12 2012 3/31/13 6/30/13 12/31/13 2013E 3/31/14 6/30/14 Nourda America 4.289 4.197 3.918 3.879 3.840 3.802 3.859 3.764 3.726 Oversas 7.372 8,159 9.295 7.003 6.659 8.026 7.739 8.30 6.657 Total 11.661 12.256 13.213 10.982 10.499 11.827 13.94 4.037 Oil (mbd) 2.08 2.185 2.193 2.215 2.237 2.259 2.226 2.282 2.305 Total gas & oil (mmb) 3.78 1.152 3.96 3.67 3.69 4.15 3.94 Natural gas (S/mcf)		ļ	Next Twelv	ve Months	Operating	and Financ	cial Estima	ntes			
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6/30/12 2012 3/31/13 6/30/13 9/30/13 1/2/31/13 2013E 3/31/14 6/30/14 Volume											Twelve
Volume Image: Constraint of the second state o		~		~	~	~	~		~	~	Month
Natural Gas (numcfd) r		6/30/12	2012	3/31/13	6/30/13	9/30/13	12/31/13	2013E	3/31/14	6/30/14	6/30/14
North America 4.289 4.197 3.918 3.879 3.840 3.802 3.859 3.764 3.726 Overseas 7,372 8,159 9.295 7,003 6,659 8.026 7,739 8.830 6,653 Total 11.661 12.356 13.213 10.882 10.499 11.827 11.598 13.94 13.61 Total gas & oil (mbd) 4.152 4.239 4.395 4.029 3.987 4.231 4.159 4.381 4.035 Price											
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Natural Gas Image Image <thimage< th=""> Image Image</thimage<>		30.77	31.29	30.11	21.95	24.11	19.89	24.02	20.97	26.46	22.80
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											8.24
Ebitda Margin (E&P) 48% 47%	Ebitda Margin (E&P)	48%			47%	47%	47%		47%	47%	47%



				Table		~ -				
	Μ	cĽ	Dep Lar	ge Car	Energy S	Stocks				
Enter	prise V	alu	ie, Busi	ness Se	egments a	nd Mc	Dep Ra	tio		
						Prese	nt Value by	Segmen	t (%)	
			Price			North	Rest	Segmen		
			(US\$/sh)	EV/	Enterprise	Amer.	of World			
S	vmbol/Rat	ing	10-Jun	Market	Value	Natural	Natural	Oil	Down-	McDer
B = Buy, C		<u> </u>	2013	Cap	(\$mm)	Gas	Gas	Prod'n	stream	Ratio
Global Integrated										
Exxon Mobil Corporation	XOM	В	91.12	1.20	489,000	7	17	57	18	0.85
Chevron Corporation	CVX	Η	122.69	1.14	273,000	3	10	75	12	0.75
PetroChina Company Ltd (14%)	PTR	Н	113.00	1.56	45,000		12	82	7	0.72
Royal Dutch Shell plc	RDS-A	Η	66.05	1.34	279,000	4	20	58	18	0.67
Petrobras	PBR	Η	16.65	1.97	214,000		6	84	11	0.64
Total S.A.	TOT	Η	50.08	1.39	158,000		20	65	15	0.64
Lukoil Oil Company	LUKOY	CB	58.30	1.07	48,200			77	23	0.40
Gazprom (50%)	OGZPY	Η	7.16	1.48	61,000		13	18	69	0.40
Total or Median				1.36	1,567,000			70	17	0.65
U.S. Independent										
Occidental Petroleum Corp.	OXY	Η	92.29	1.14	84,400	7	1	82	10	0.79
EOG Resources, Inc.	EOG	Η	131.62	1.18	42,100	20	3	77	-	0.76
ConocoPhillips	COP	Η	62.20	1.46	110,000	14	12	75	-	0.68
Marathon Oil Corporation	MRO	В	34.71	1.43	35,300	8	3	89	-	0.66
Devon Energy Corporation	DVN	CB	56.22	1.46	33,300	46		54	-	0.64
Total or Median				1.43	305,000	14		77		0.68
Canada/Norway/Australia										
Woodside Petroleum Ltd.	WOPEY	Η	33.31	1.20	33,000		59	41	-	0.77
EnCana Corporation	ECA		18.56	1.67	22,900	82		18	-	0.73
Imperial Oil Limited (30%)	IMO	CB	39.40	1.28	12,900	2		82	16	0.69
Cenovus Energy Inc.	CVE		29.94	1.34	30,300	11		70	18	0.69
Statoil ASA (33%)	STO		22.45	1.57	37,100		27	73	-	0.62
Suncor Energy	SU		31.21	1.32	62,500	2		79	19	0.56
Canadian Oil Sands Limited	COSWF	Η	19.64	1.25	11,900			100	-	0.55
Total or Median				1.32	211,000			73		0.69
CB=Contrarian Buy, Stock Price										
Estimated present value presum McDep Ratio = \mathbf{M} arket c ap and							gas, \$6 a n	111110n bt	u.	



			Table 2	2						
	McDep	Lar	ge Cap	Energy	Stocks					
Net Present Value and McDep Ratio										
					-					
			Price			Net				
			(US\$/sh)		Market	Present	Debt/			
	Symbol/R	ating	10-Jun	Shares	Cap	Value	Present	McDep		
$\mathbf{B}=\mathbf{B}\mathbf{u}\mathbf{y},$	CB (see b	elow)	2013	(mm)	(US\$mm)	(US\$/sh)	Value	Ratic		
Global Integrated										
Exxon Mobil Corporation	XOM	В	91.12	4,485	409,000	110.00	0.14	0.85		
Chevron Corporation	CVX	Н	122.69	1,944	239,000	170.00	0.09	0.75		
PetroChina Company Ltd (14%)	PTR	Н	113.00	256	29,000	180.00	0.26	0.72		
Royal Dutch Shell plc	RDS-A	Н	66.05	3,157	209,000	110.00	0.17	0.67		
Petrobras	PBR	Н	16.65	6,522	108,600	35.00	0.32	0.64		
Total S.A.	TOT	Н	50.08	2,269	114,000	90.00	0.18	0.64		
Lukoil Oil Company	LUKOY	CB	58.30	776	45,200	150.00	0.02	0.40		
Gazprom (50%)	OGZPY	Н	7.16	5,735	41,100	23.00	0.13	0.40		
Total or Median					1,195,000		0.15	0.65		
U.S. Independent										
Occidental Petroleum Corp.	OXY	Н	92.29	805	74,300	120.00	0.09	0.79		
EOG Resources, Inc.	EOG	Н	131.62	272	35,800	180.00	0.11	0.76		
ConocoPhillips	COP	Н	62.20	1,215	76,000	105.00	0.21	0.68		
Marathon Oil Corporation	MRO	В	34.71	712	24,710	60.00	0.20	0.66		
Devon Energy Corporation	DVN	CB	56.22	406	22,800	102.00	0.20	0.64		
Total or Median					233,600		0.20	0.68		
Canada/Norway/Australia					,					
Woodside Petroleum Ltd.	WOPEY	Η	33.31	820	27,300	45.00	0.13	0.77		
EnCana Corporation	ECA	Н	18.56	736	13,700	30.00	0.29	0.73		
Imperial Oil Limited (30%)	IMO	CB	39.40	255	10,100	62.00	0.15	0.69		
Cenovus Energy Inc.	CVE	Η	29.94	758	22,700	48.00	0.17	0.69		
Statoil ASA (33%)	STO	Н	22.45	1,050	23,600	44.00	0.23	0.62		
Suncor Energy	SU	CB	31.21	1,521	47,500	64.00	0.13	0.56		
Canadian Oil Sands Limited	COSWF	H	19.64	485	9,500	40.00	0.11	0.55		
Total or Median			- /		154,000		0.15	0.69		
CB=Contrarian Buy, Stock Price ma	y be in do	wntren	d compared	to 200-da	y average. H =	Hold				
Estimated present value presumes a							nillion btu.			

Estimated present value present value present value for on or 0.53100 a darrer and natural gas, 30 a minimum of u. McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses



			Table 3							
McDep Large Cap Energy Stocks Value Multiples and Dividend Yield										
			Price	Adjustd						
			(US\$/sh)	Resrvs/	PV/	EV/		Dividen		
	ymbol/Rat		10-Jun	Prod	Ebitda	Ebitda	P/E	NTN		
B = Buy, C	B (see bel	.ow)	2013	NTM	NTM	NTM	NTM	(%		
Global Integrated										
Exxon Mobil Corporation	XOM	В	91.12	13.3	7.6	6.5	11	2.8		
PetroChina Company Ltd (14%)	PTR	Η	113.00	12.5	7.5	5.4	10	4.1		
Petrobras	PBR	H	16.65	11.1	8.4	5.4	6	2.9		
Chevron Corporation	CVX	Η	122.69	9.1	6.8	5.1	10	2.4		
Royal Dutch Shell plc	RDS-A	Η	66.05	9.6	6.8	4.5	8	5.5		
Total S.A.	TOT	Η	50.08	9.4	6.6	4.2	7	6.2		
Lukoil Oil Company	LUKOY	CB	58.30	15.9	6.2	2.5	5	4.8		
Gazprom (50%)	OGZPY	Η	7.16	31.0	4.9	2.0	2	5.2		
Median				11.8	6.8	4.8	8	4.4		
U.S. Independent										
Devon Energy Corporation	DVN	CB	56.22	10.2	10.7	6.8	16	1.2		
Occidental Petroleum Corp.	OXY	Η	92.29	10.3	7.8	6.1	14	2.8		
EOG Resources, Inc.	EOG	Η	131.62	8.0	7.4	5.7	18	0.6		
ConocoPhillips	COP	Η	62.20	11.7	8.2	5.5	10	4.2		
Marathon Oil Corporation	MRO	В	34.71	9.1	7.7	5.1	13	2.0		
Median				10.2	7.8	5.7	14	2.0		
Canada/Norway/Australia										
Imperial Oil Limited (30%)	IMO	CB	39.40	21.8	11.7	8.1	10	1.2		
EnCana Corporation	ECA	Η	18.56	6.7	11.1	8.1		4.3		
Woodside Petroleum Ltd.	WOPEY	Η	33.31	9.6	9.3	7.2	15	3.9		
Cenovus Energy Inc.	CVE	H	29.94	13.4	9.6	6.6	17	3.2		
Canadian Oil Sands Limited	COSWF	Η	19.64	19.9	11.7	6.4	11	7.0		
Suncor Energy	SU	CB	31.21	15.8	9.8	5.5	10	1.9		
Statoil ASA (33%)	STO	Η	22.45	6.2	6.3	3.9	7	5.2		
Median				13.4	9.8	6.6	10	3.9		
CB=Contrarian Buy, Stock Price may be	in downtre	end c	ompared to	200-day av	erage. H =	Hold				
EV = Enterprise Value = Market Cap and										
and amortization; $NTM = Next Twelve M$										
Earnings; $PV = Present Value of oil and g$.,1,2 50						

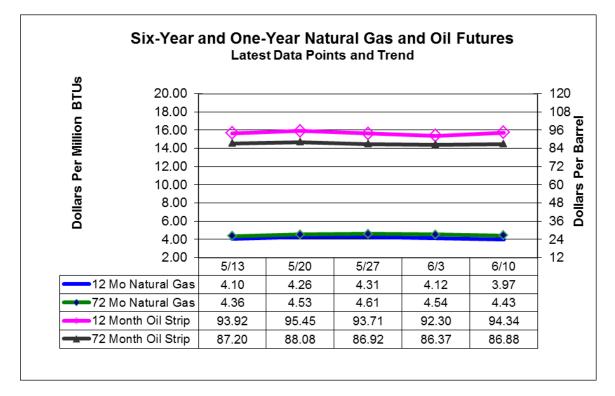


			Table	e 4							
	McD	ep La	rge Ca	p Energ	y Stoc	ks					
Total Return and Enterprise Value Momentum											
			-								
				Equity							
			Price	Total							
			(\$/sh)	Return	1	Enterpri	se Value/	,			
	Symbol		10-Jun	YTD	52Wk	52Wk	50 Day	200 Day	McDep		
		Rating	2013	(%)	High	Low	Avg.	Avg.	Ratic		
Global Integrated											
Chevron Corporation	CVX	Η	122.69	15	0.97	1.21	1.01	1.06	0.75		
Exxon Mobil Corporation	XOM	B	91.12	7	0.98	1.12	1.01	1.02	0.85		
Total S.A.	TOT	H	50.08	(2)	0.93	1.14	1.01	0.99	0.64		
Royal Dutch Shell plc	RDS-A	Н	66.05	(2)	0.92	1.03	0.99	0.98	0.67		
Petrobras	PBR	Н	16.65	(13)	0.80	1.07	0.97	0.93	0.64		
Lukoil Oil Company	LUKOY	CB	58.30	(13)	0.87	1.13	0.94	0.93	0.40		
PetroChina Company Ltd (14%)	PTR	Н	113.00	(20)	0.84	1.00	0.94	0.90	0.72		
Gazprom (50%)	OGZPY	Н	7.16	(26)	0.72	1.00	0.93	0.85	0.40		
Median				(8)	0.89	1.09	0.98	0.95	0.65		
U.S. Independent											
Occidental Petroleum Corp.	OXY	Н	92.29	22	0.97	1.23	1.05	1.09	0.79		
EOG Resources, Inc.	EOG	Н	131.62	9	0.95	1.47	1.03	1.07	0.76		
Marathon Oil Corporation	MRO	В	34.71	14	0.96	1.30	1.02	1.06	0.66		
ConocoPhillips	COP	Н	62.20	9	0.97	1.12	1.02	1.04	0.68		
Devon Energy Corporation	DVN	CB	56.22	8	0.91	1.07	1.00	0.99	0.64		
Median				9	0.96	1.23	1.02	1.06	0.68		
Canada/Norway/Australia											
Suncor Energy	SU	CB	31.21	(4)	0.90	1.12	1.03	0.98	0.56		
Canadian Oil Sands Limited	COSWF	Н	19.63	(1)	0.88	1.09	1.00	0.96	0.55		
EnCana Corporation	ECA	Н	18.56	(5)	0.85	1.04	0.99	0.95	0.73		
Cenovus Energy Inc.	CVE	Н	29.94	(10)	0.84	1.06	1.00	0.94	0.69		
Statoil ASA (33%)	STO	Н	22.45	(6)	0.88	1.01	0.97	0.94	0.62		
Woodside Petroleum Ltd.	WOPEY	Н	33.31	(4)	0.86	1.09	0.92	0.94	0.77		
Imperial Oil Limited (30%)	IMO	CB	39.40	(8)	0.83	1.04	1.00	0.93	0.69		
Median				(5)	0.86	1.06	1.00	0.94	0.69		



		Index of	Recent Research
Stock 1	Idaaa		
		<i>a</i>	
<u>Date</u>	<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>
7-Jun	XEC	Cimarex Energy	Uncovering Culberson Value (Income and Small Cap Weekly)
4-Jun	DVN	Devon Energy	Natural Gas Strength, Oil Growth (Meter Reader)
31-May		Hugoton Royalty Trust	Beating the Bear (Income and Small Cap Weekly)
	LUKOY	Lukoil	20% Dividend Increase (Meter Reader)
24-May		Birchcliff Energy	Small Cap North American Natural Gas (Income and Small Cap Weekly)
21-May		Imperial Oil	Timely on Bitumen Price (Meter Reader)
17-May		Dorchester Minerals, L.P.	U.S. Oil Ascending (Income and Small Cap Weekly)
14-May		EOG Resources	Raise NPV to \$180 on More Big Wells (Meter Reader)
10-May		Continental Resources	Raise NPV to \$110 from \$100 on Oil Growth (ISCW)
7-May		Royal Dutch Shell plc	Raise NPV to \$110 a Share from \$102 (Meter Reader)
2		Enduro Royalty Trust	RTF Stock for Permian Oil (Income and Small Cap Weekly)
30-Apr		Total	Recovery Potential (Meter Reader)
26-Apr		Whiting Petroleum	Synergistic Fracker (Income and Small Cap Weekly)
	COSWF	Canadian Oil Sands Limited	Long-Term Oil Investment (Meter Reader)
19-Apr		Halcón Resources	Fourth Core Area - El Halcón ("The Hawk") (Inc. and Small Cap Wkly)
16-Apr		Chevron	Deflation Resistance (Meter Reader)
12-Apr		Mesa Royalty Trust	RTF Stealth Play on Long-Life Natural Gas (Income and Small Cap Wkl
9-Apr	MRO	Marathon Oil	Oil Shale and Global Exploration (Meter Reader)
5-Apr	SBR	Sabine Royalty Trust	Accelerating Volume Growth (Income and Small Cap Weekly)
2-Apr	OXY	Occidental Petroleum	Six-Year Oil Price Returns to Uptrend (Meter Reader)
1-Apr	SJT	San Juan Basin Royalty Trust	Drilling Discipline
	PEYUF	· · ·	nen Raise NPV to \$32 for Fracking Winner (Income and Small Cap Weekly)
15-Mar		Cross Timbers Royalty Trust	San Juan Basin Gem (Income and Small Cap Weekly)
12-Mar		Exxon Mobil	Energy Anchor (Meter Reader)
8-Mar	RRC	Range Resources	Raise NPV to \$90 from \$70 on Big Wells (Income and Small Cap Wkly
1-Mar	ERF	Enerplus Corporation	Back on Track, Discontinue Buy (Income and Small Cap Weekly)
26-Feb		Suncor Energy	Keystone Decision Beneficiary (Meter Reader)
21-Feb		Berry Petroleum	Linn Energy to Acquire Berry for McDep Ratio of 0.77
19-Feb		Encana Corporation	Survived the Downside, Ready for the Upside (Meter Reader)
5-Feb	COP	ConocoPhillips	Raise NPV to \$105 from \$96 on Performance (Meter Reader)
22-Jan	WOPEY	Woodside Petroleum, Ltd.	Politically-Secure, Clean Fuel Supplier (Meter Reader)
	PDCE	PDC Energy	Mancos (Niobrara) Winner (Income and Small Cap Weekly)
	FRHLF	Freehold Royalties Ltd.	Advantaged Ride on North American Oil Growth (ISCW)
18-Dec		Statoil	Profitable Reinvestment (Meter Reader)
11-Dec		Cenovus	Canada Approves CNOOC and Petronas Deals (Meter Reader)
	For historical	research by stock, go to <u>mcdep.com</u> ,	click on Stock Ideas, click on stock by name.
Meter	Reader		
4-Jun	DVN	Devon Energy	Natural Gas Strength, Oil Growth
	LUKOY	Lukoil	20% Dividend Increase
21-May		Imperial Oil	Timely on Bitumen Price
14-May		EOG Resources	Raise NPV to \$180 on More Big Wells
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	e and Small Ca		
7-Jun	XEC	Cimarex Energy	Uncovering Culberson Value
31-May		Hugoton Royalty Trust	Beating the Bear
24-May	BIREF	Birchcliff Energy	Small Cap North American Natural Gas
17-May	DMLP	Dorchester Minerals, L.P.	U.S. Oil Ascending
	For earlier edi	tions, go to mcdep.com, click on Ene	ergy Income.





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