

## Large Cap Oil and Gas Strategy

### **Summary and Recommendation**

Large cap oil and gas stocks look secure in a diversified investment portfolio after mixed performance during the first half of 2013. Among 20 stocks in our large cap coverage, 7 U.S. stocks gained in total return, 7 Canadian stocks lost and 6 overseas stocks lost more (see Table 4 on page 5). The oil and gas performance mirrors the geography of the broader stock market.....U.S. was strong, other developed countries were up modestly and emerging markets were down sharply. Though we do not pretend to make the call on global stock markets, we are optimistic on the U.S., in part because shale oil and shale gas make North America the most important source of incremental energy supply for the remainder of the 2010s decade. We are constructive on other developed countries because the stocks we cover are strong companies whose production is priced globally subject to temporary disparities. We like emerging markets for long-term growth, but are concerned that price controls are weakening the companies in our coverage. Our number of buy recommendations roughly reflects that perspective with 3 U.S., 2 developed countries (Canada) and 1 emerging market stock. Logically, a diversified portfolio should also include the customers who would benefit from increased North American supply. Those are the global economies and the global stock markets with the U.S. in the lead.

#### ExxonMobil (XOM) If You Could Only Own One

Well-managed, efficient, diversified geographically and by segment, Buy-recommended **ExxonMobil (XOM)** is a complete oil, gas and petrochemical investment that has outperformed for a hundred years. In our experience it has been better to own Exxon during periods when oil and gas price are comparatively stable and better to own independent producers when price is advancing as well as it did in the 2000s and 1970s. With its credit rating higher than sovereign governments and its long record, XOM also seems a good substitute for bonds and cash. XOM's premium characteristics are reflected in a higher McDep Ratio of 0.90 while it still offers appreciation potential to 1.0 (see Tables 1-3 on pages 2-4).

#### Try to Beat XOM with Specialization and/or Value

While XOM gets a portion of its profits from successful operation in Russia, Buy-recommended **Lukoil** (**LUKOY**) is concentrated mostly in Russia and is priced at a McDep Ratio half of XOM's. Buy recommendations **Marathon Oil** (**MRO**) and **Devon Energy** (**DVN**) are concentrated more than XOM on North American shale oil and natural gas respectively, have lower McDep Ratios and have modest takeover potential. Buy recommendations **Imperial Oil** (**IMO**) and **Suncor** (**SU**) are concentrated more than XOM on long-life Canadian oil, which appears temporarily underpriced. Covered in a separate weekly analysis, small cap stocks offer further alternatives to beat XOM along with higher risk of not beating XOM.

Kurt H. Wulff, CFA



				Table						
	M	[cL	ep Lar	ge Cap	Energy S	Stocks				
Enter	prise V	alu	ie, Busi	ness Se	egments a	nd Mc	Dep Ra	tio		
						Prese	nt Value by	Seamen	t (%)	
			Price			North	Rest	beginen	1 (70)	
			(US\$/sh)	EV/	Enterprise		of World			
Ç	ymbol/Rat		1-Jul	Market	Value	Natural	Natural	Oil	Down-	McDep
B = Buy, C			2013	Cap	(\$mm)	Gas		Prod'n		Ratio
Global Integrated	VOM	D	00.20	1.20	195 000	7	10	5.4	20	0.00
Exxon Mobil Corporation	XOM		90.30	1.20	485,000	7	19	54	20	0.90
Chevron Corporation	CVX		119.08	1.15	266,000	4	11	72	13	0.82
PetroChina Company Ltd (14%)			110.01	1.57	44,300		13	79	8	0.79
Petrobras	PBR		13.29	2.22	192,000		7	80	13	0.72
Royal Dutch Shell plc	RDS-A		63.99	1.35	273,000	4	22	55	19	0.71
Total S.A.	TOT		48.86	1.39	155,000		22	61	17	0.69
Lukoil Oil Company	LUKOY			1.07	48,000			75	25	0.45
Gazprom (50%)	OGZPY	Н	6.55	1.52	57,000		14	19	66	0.42
Total or Median				1.37	1,520,000			67	18	0.71
U.S. Independent							_			
EOG Resources, Inc.	EOG		135.31	1.17	43,100	22	3	75	-	0.87
Occidental Petroleum Corp.	OXY		90.02	1.14	82,600	8	1	80	11	0.85
Marathon Oil Corporation	MRO		34.83	1.43	35,400	9	4	87	-	0.77
ConocoPhillips	COP		61.23	1.46	109,000	14	12	74	-	0.70
Devon Energy Corporation	DVN	CB	52.28	1.50	31,700	52		48	-	0.66
Total or Median				1.43	302,000	14		75		0.77
Canada/Norway/Australia										
Woodside Petroleum Ltd.	WOPEY	Η	32.35	1.20	32,000		63	37	-	0.84
Imperial Oil Limited (30%)	IMO	CB	38.43	1.28	12,600	2		79	19	0.78
Cenovus Energy Inc.	CVE		28.50	1.34	29,000	13		67	20	0.74
EnCana Corporation	ECA	Η	16.90	1.74	21,600	84		16	-	0.69
Statoil ASA (33%)	STO	Η	20.86	1.58	34,700		33	67	-	0.66
Canadian Oil Sands Limited	COSWF	Н	18.88	1.25	11,500			100	-	0.61
Suncor Energy	SU	CB	29.49	1.33	59,500	2		77	21	0.60
Total or Median				1.33	201,000			67		0.69
CB=Contrarian Buy, Stock Pric										
Estimated present value presum							gas, \$6 a n	nillion bt	u.	
McDep Ratio = Market cap and	Debt to pr	ese	nt value of	oil and ga	s and other bu	sinesses				



			Table 2	2					
	McDen	Lar	ge Cap	Energy	Stocks				
Net Present Value and McDep Ratio									
1.			value ai	IG IVICE	cp rano				
			Price			Net			
			(US\$/sh)		Market	Present	Debt/		
	Symbol/Re	ating	1-Jul	Shares	Сар	Value	Present	McDep	
B = Buy,	CB (see b	elow)	2013	(mm)	(US\$mm)	(US\$/sh)	Value	Ratio	
Global Integrated									
Exxon Mobil Corporation	XOM	В	90.30	4,485	405,000	102.00	0.15	0.90	
Chevron Corporation	CVX	Н	119.08	1,944	232,000	150.00	0.11	0.82	
PetroChina Company Ltd (14%)	PTR	Н	110.01	256	28,200	155.00	0.29	0.79	
Petrobras	PBR	Н	13.29	6,522	86,700	25.00	0.39	0.72	
Royal Dutch Shell plc	RDS-A	Н	63.99	3,157	202,000	100.00	0.18	0.71	
Total S.A.	TOT	Н	48.86	2,269	111,000	80.00	0.19	0.69	
Lukoil Oil Company	LUKOY	СВ	58.05	776	45,100	135.00	0.03	0.45	
Gazprom (50%)	OGZPY	Н	6.55	5,735	37,600	20.00	0.14	0.42	
Total or Median				- ,	1,148,000		0.17	0.71	
U.S. Independent									
EOG Resources, Inc.	EOG	Н	135.31	272	36,800	160.00	0.13	0.87	
Occidental Petroleum Corp.	OXY	Н	90.02	805	72,500	108.00	0.10	0.85	
Marathon Oil Corporation	MRO	В	34.83	712	24,800	50.00	0.23	0.77	
ConocoPhillips	COP	Н	61.23	1,215	74,000	100.00	0.22	0.70	
Devon Energy Corporation	DVN	CB	52.28	406	21,200	92.00	0.22	0.66	
Total or Median					229,300		0.22	0.77	
Canada/Norway/Australia									
Woodside Petroleum Ltd.	WOPEY	Н	32.35	820	26,500	40.00	0.14	0.84	
Imperial Oil Limited (30%)	IMO	CB	38.43	255	9,800	52.00	0.17	0.78	
Cenovus Energy Inc.	CVE	Н	28.50	758	21,600	42.00	0.19	0.74	
EnCana Corporation	ECA	Н	16.90	736	12,400	30.00	0.29	0.69	
Statoil ASA (33%)	STO	Н	20.86	1,050	21,900	38.00	0.24	0.66	
Canadian Oil Sands Limited	COSWF	Н	18.88	485	9,200	34.00	0.12	0.61	
Suncor Energy	SU	CB	29.49	1,521	44,900	56.00	0.15	0.60	
Total or Median					146,000		0.17	0.69	
CB=Contrarian Buy, Stock Price ma									
Estimated present value presumes a	long-term	price	for oil of U	S\$100 a ba	rrel and natura	ıl gas, \$6 a r	nillion btu.		
McDep Ratio = Market cap and Deb	t to <b>p</b> reser	nt value	e of oil and	gas and oth	er businesses				



			Table 3					
Mo	cDep L	arg	e Cap I	Energy S	Stocks			
Val	ue Mul	ltipl	les and l	Dividend	l Yield			
			Price	Adjustd				
			(US\$/sh)	Resrvs/	PV/	EV/		Dividen
S.	ymbol/Rat	ing	1-Jul	Prod	Ebitda	Ebitda	P/E	NTN
B = Buy, C			2013	NTM	NTM	NTM	NTM	(%
Global Integrated								
Exxon Mobil Corporation	XOM	В	90.30	13.3	7.1	6.4	11	2.8
PetroChina Company Ltd (14%)	PTR	Н	110.01	12.5	6.7	5.3	10	4.2
Chevron Corporation	CVX	Н	119.08	9.1	6.1	5.0	9	2.5
Petrobras	PBR	Н	13.29	11.1	6.7	4.8	5	3.6
Royal Dutch Shell plc	RDS-A	Н	63.99	9.6	6.3	4.4	8	5.6
Total S.A.	TOT	Н	48.86	9.4	6.0	4.1	7	6.3
Lukoil Oil Company	LUKOY		58.05	15.9	5.6	2.5	5	4.7
Gazprom (50%)	OGZPY	Н	6.55	31.0	4.4	1.9	2	5.5
Median				11.8	6.2	4.6	7	4.5
U.S. Independent								
Devon Energy Corporation	DVN	CB	52.28	10.2	10.0	6.6	15	1.3
Occidental Petroleum Corp.	OXY	Н	90.02	10.3	7.0	6.0	14	2.8
EOG Resources, Inc.	EOG	Н	135.31	8.0	6.7	5.8	18	0.6
ConocoPhillips	COP	Н	61.23	11.7	7.8	5.5	10	4.3
Marathon Oil Corporation	MRO	В	34.83	9.1	6.6	5.1	13	2.0
Median				10.2	7.0	5.8	14	2.0
Canada/Norway/Australia								
EnCana Corporation	ECA	Н	16.90	6.7	11.6	8.0		4.7
Imperial Oil Limited (30%)	IMO	CB	38.43	21.8	10.0	7.9	10	1.2
Woodside Petroleum Ltd.	WOPEY	Н	32.35	9.6	8.3	7.0	15	4.0
Cenovus Energy Inc.	CVE	Н	28.50	13.4	8.6	6.3	16	3.2
Canadian Oil Sands Limited	COSWF	Н	18.88	19.9	10.1	6.2	10	7.1
Suncor Energy	SU	CB	29.49	15.8	7.9	4.7	8	1.9
Statoil ASA (33%)	STO	Н	20.86	6.2	5.6	3.7	6	5.3
Median				13.4	8.6	6.3	10	4.0
CB=Contrarian Buy, Stock Price may be	in downtre	and a	ompored to	200 day ay	progo U - 1	Hold		
EV = Enterprise Value = Market Cap and								
EV = Enterprise Value = Market Cap and and amortization; NTM = Next Twelve M						eciation		
and amortization; N IM = Next IweIve M Earnings; PV = Present Value of oil and g				+, r/E = Sto	ock Price to			



			Table	e <b>4</b>					
	McDe	ep La	rge Ca	p Energ	v Stoc	ks			
Total		_		rise Va			ıım		
Total	IXCUII	i and	Enterp	isc va	iuc Mio	IIICIIC	um		
				F					
			D	Equity					
			Price	Total	1	F 4	a Valua	,	
	C1 1		(\$/sh)	Return	52Wk		se Value/		М.Д.
	Symbol	D4:	1-Jul 2013	YTD		52Wk Low	50 Day	200 Day	McDep Ratio
		Rating	2013	(%)	High	Low	Avg.	Avg.	канс
Global Integrated									
Chevron Corporation	CVX	Н	119.08	12	0.94	1.16	0.98	1.03	0.82
Exxon Mobil Corporation	XOM	В	90.30	6	0.97	1.07	1.00	1.01	0.90
Total S.A.	TOT	Н	48.86	(3)	0.91	1.11	0.99	0.98	0.69
Royal Dutch Shell plc	RDS-A	Н	63.99	(5)	0.90	1.01	0.97	0.96	0.71
Lukoil Oil Company	LUKOY	СВ	58.05	(14)	0.86	1.07	0.95	0.92	0.45
PetroChina Company Ltd (14%)	PTR	Н	110.01	(23)	0.82	1.07	0.95	0.89	0.79
Petrobras	PBR	Н	13.29	(30)	0.72	1.01	0.88	0.84	0.72
Gazprom (50%)	OGZPY	Н	6.55	(32)	0.68	1.01	0.91	0.81	0.42
Median				(9)	0.88	1.07	0.96	0.94	0.71
U.S. Independent									
EOG Resources, Inc.	EOG	Н	135.31	12	0.98	1.43	1.04	1.08	0.87
Occidental Petroleum Corp.	OXY	Н	90.02	20	0.95	1.21	1.00	1.07	0.85
Marathon Oil Corporation	MRO	В	34.83	15	0.96	1.28	1.01	1.05	0.77
ConocoPhillips	COP	Н	61.23	8	0.96	1.10	1.00	1.03	0.70
Devon Energy Corporation	DVN	CB	52.28	2	0.87	1.02	0.95	0.95	0.66
Median				12	0.96	1.21	1.00	1.05	0.77
Canada/Norway/Australia									
Suncor Energy	SU	CB	29.49	(9)	0.86	1.07	0.97	0.94	0.60
Canadian Oil Sands Limited	COSWF	Н	18.55	(4)	0.85	1.04	0.98	0.94	0.61
Imperial Oil Limited (30%)	IMO	CB	38.43	(10)	0.81	1.03	0.99	0.93	0.78
Woodside Petroleum Ltd.	WOPEY	Н	32.35	(6)	0.84	1.06	0.92	0.92	0.84
Cenovus Energy Inc.	CVE	Н	28.50	(13)	0.81	1.03	0.98	0.91	0.74
EnCana Corporation	ECA	Н	16.90	(12)	0.80	1.01	0.95	0.90	0.69
Statoil ASA (33%)	STO	Н	20.86	(12)	0.83	1.03	0.95	0.90	0.66
Median				(10)	0.83	1.03	0.97	0.92	0.69
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CB=Contrarian Buy, Stock Price	may be in o	owntre	na compar	ea to 200-c	iay averag	e. H = F	iold		

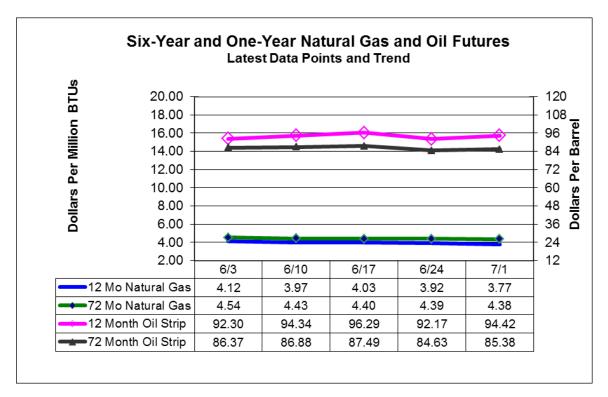


		Index of	Recent Research
Stock :	Ideas		
<u>Date</u>	<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>
21-Jun	RRC	Range Resources	Superlatives (Income and Small Cap Weekly)
18-Jun	SU	Suncor Energy	Conservative Growth and Income (Meter Reader)
14-Jun	SJT	San Juan Basin Royalty Trust	First Mancos Frac Flows 30% Oil (Income and Small Cap Weekly)
11-Jun	XOM	Exxon Mobil	5% a Year Growth per Share (Meter Reader)
7-Jun	XEC	Cimarex Energy	Uncovering Culberson Value (Income and Small Cap Weekly)
4-Jun	DVN	Devon Energy	Natural Gas Strength, Oil Growth (Meter Reader)
31-May		Hugoton Royalty Trust	Beating the Bear (Income and Small Cap Weekly)
	LUKOY	Lukoil	20% Dividend Increase (Meter Reader)
	BIREF	Birchcliff Energy	Small Cap North American Natural Gas (Income and Small Cap Weekly
21-May		Imperial Oil	Timely on Bitumen Price (Meter Reader)
•	DMLP	Dorchester Minerals, L.P.	U.S. Oil Ascending (Income and Small Cap Weekly)
14-May		EOG Resources	Raise NPV to \$180 on More Big Wells (Meter Reader)
10-May		Continental Resources	Raise NPV to \$110 from \$100 on Oil Growth (ISCW)
-	RDSA	Royal Dutch Shell plc	Raise NPV to \$110 a Share from \$102 (Meter Reader)
3-May		Enduro Royalty Trust	RTF Stock for Permian Oil (Income and Small Cap Weekly)
30-Apr		Total	Recovery Potential (Meter Reader)
26-Apr		Whiting Petroleum	Synergistic Fracker (Income and Small Cap Weekly)
_		Canadian Oil Sands Limited	
	COSWF	Halcón Resources	Long-Term Oil Investment (Meter Reader) Fourth Core Area - El Halcón ("The Hawk") (Inc. and Small Cap Wkly)
19-Apr			1 1
16-Apr		Chevron	Deflation Resistance (Meter Reader)
12-Apr		Mesa Royalty Trust	RTF Stealth Play on Long-Life Natural Gas (Income and Small Cap Wk
9-Apr	MRO	Marathon Oil	Oil Shale and Global Exploration (Meter Reader)
5-Apr	SBR	Sabine Royalty Trust	Accelerating Volume Growth (Income and Small Cap Weekly)
2-Apr	OXY	Occidental Petroleum	Six-Year Oil Price Returns to Uptrend (Meter Reader)
	PEYUF	· · · · · · · · · · · · · · · · · · ·	nen Raise NPV to \$32 for Fracking Winner (Income and Small Cap Weekly
15-Mar		Cross Timbers Royalty Trust	San Juan Basin Gem (Income and Small Cap Weekly)
1-Mar	ERF	Enerplus Corporation	Back on Track, Discontinue Buy (Income and Small Cap Weekly)
21-Feb		Berry Petroleum	Linn Energy to Acquire Berry for McDep Ratio of 0.77
19-Feb	-	Encana Corporation	Survived the Downside, Ready for the Upside (Meter Reader)
5-Feb	COP	ConocoPhillips	Raise NPV to \$105 from \$96 on Performance (Meter Reader)
22-Jan	WOPEY	Woodside Petroleum, Ltd.	Politically-Secure, Clean Fuel Supplier (Meter Reader)
11-Jan	PDCE	PDC Energy	Mancos (Niobrara) Winner (Income and Small Cap Weekly)
	FRHLF	Freehold Royalties Ltd.	Advantaged Ride on North American Oil Growth (ISCW)
18-Dec	STO	Statoil	Profitable Reinvestment (Meter Reader)
11-Dec	CVE	Cenovus	Canada Approves CNOOC and Petronas Deals (Meter Reader)
	For historical	research by stock, go to mcdep.com,	click on Stock Ideas, click on stock by name.
Meter	Reader		
25-Jun			Reduce Long-Term Oil Price to \$90 a Barrel
18-Jun	SU	Suncor Energy	Conservative Growth and Income
11-Jun	XOM	Exxon Mobil	5% a Year Growth per Share
4-Jun	DVN	Devon Energy	Natural Gas Strength, Oil Growth
		tions, go to mcdep.com, click on Met	
Income	e and Small Ca	np Weekly	
28-Jun			Innovators Profiting from Shale Oil at \$90 a Barrel
21-Jun	RRC	Range Resources	Superlatives
14-Jun	SJT	San Juan Basin Royalty Trust	First Mancos Frac Flows 30% Oil
7-Jun	XEC	Cimarex Energy	Uncovering Culberson Value
		tions, go to mcdep.com, click on Ene	



# **DEP** Meter Reader

A Weekly Analysis of Large Cap Oil and Gas Stocks July 2, 2013



**Disclaimer:** This analysis was prepared by Kurt Wulff, Manager of McDep LLC. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

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Research Methodology/Ratings Description: McDep LLC is an independent research originator focused on oil and gas stocks exclusively. The firm applies the forty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation. Hold recommendations assume the attributes of the underlying business are reflected in the current price of the stock. Sell recommendations are expected to deliver a total return less than inflation.