

June 20, 2017

ExxonMobil (XOM) Profit from Low-Risk Energy Growth

| Symbol | XOM | Ebitda Next Twelve Months ending 6/30/18 (US\$mm) | 42,200 |
|-------------------------------|-----------------------|--|---------|
| Rating | | North American Natural Gas/Ebitda (%) | 6 |
| Price (\$/sh) | 82.76 | Natural Gas and Oil Production/Ebitda (%) | 58 |
| Pricing Date | 6/19/17 | Adjusted Reserves/Production NTM | 11.3 |
| Shares (mm) | 4223 | EV/Ebitda | 10.5 |
| Market Capitalization (\$mm) | 349,000 | PV/Ebitda | 12.2 |
| Debt (\$mm) | 93,000 | Undeveloped Reserves (%) | 31 |
| Enterprise Value (EV) (\$mm) | 443,000 | Natural Gas and Oil Ebitda (\$/boe) | 16.50 |
| Present Value (PV) (\$mm) | 516,000 | Present Value Proven Reserves(\$/boe) | 15.10 |
| Net Present Value (\$/share) | 100 | Present Value Proven Reserves(\$/mcfe) | 2.50 |
| Debt/Present Value | 0.18 | Earnings Next Twelve Months (US\$/sh) | 3.43 |
| McDep Ratio - EV/PV | 0.86 | Price/Earnings Next Twelve Months | 24 |
| Dividend Yield (%/year) | 3.7 | Indicated Annual Dividend (US\$/sh) | 3.08 |
| Note: Estimated cash flow and | earnings tied to one- | year futures prices for oil and natural gas. | |
| Reported results may va | ary widely from estin | nates. Estimated present value per share revised only infrequen | ntly. |
| Estimated present value | presumes a long-teri | m price for oil of US\$70 a barrel and natural gas, \$4.00 a milli | on btu. |
| For historical analysis | of XOM since 2001 s | ee www.mcdep.com/1xom.htm | |

Summary and Recommendation

We believe that the common stock of **ExxonMobil** (**XOM**) offers profitable participation at low risk in global economic and energy growth. At a current yield of 3.7%, the dividend is growing and stock price has appreciation potential to our targeted Net Present Value (NPV) of \$100 a share. The rationale for the stock and the operating strategy of the company begins with expecting oil and gas to provide the bulk of future energy with almost all the growth from developing countries outside the U.S and Europe (see slide Energy Outlook on page 2). Investors worried about negative surprises along the way can take comfort in Exxon's rock solid financial foundation (see slide Unparalleled Financial Strength). Planned investments of \$75 billion over the next three years would drive incremental profits in each of three businesses (see slide Opportunities 2018-2020 on page 3). Oil and gas production from the Permian Basin and the Bakken play may expand four-fold to 800,000 barrels equivalent daily by 2025 (see slide Unconventional Growth). On June 6, the company announced a Final Investment Decision to install the first of potentially several 120,000 barrels daily floating production facilities on the Terbroek Block offshore South America (see slide Guyana on page 4). Back in the U.S., the downstream and chemicals plans include \$20 billion to be spent and 50,000 jobs to be created on the U.S. Gulf Coast to take advantage of low-priced natural gas and expanding supplies of U.S. crude oil. Ultimately, the financial goal is to have enough cash after investments to pay the growing dividend in good and bad times as well as to buy back stock in good times (see slide Free Cash Flow). As usual, we turn company disclosures into cash flow and value estimates for ExxonMobil and for comparison with other companies (see valuation tables on pages 5-10). Finally, after a stretch of underperformance, XOM stock may be ready to advance.

Kurt H. Wulff, CFA



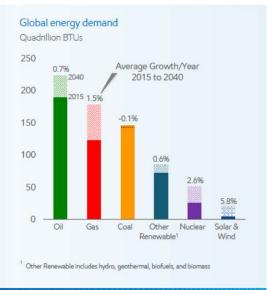
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Energy Outlook guides business strategy

All forms of energy are required to meet global energy demand

- Oil and natural gas lead growth as energy mix evolves
- Higher oil demand driven by transportation and chemicals
- Strong growth in natural gas led by power generation and industrial demand
- Global LNG trade reaches more than 2.5 times 2015 level by 2040
- Energy-related CO₂ outlook consistent with aggregation of Paris agreement Nationally Determined Contributions

Source: ExxonMobil 2017 The Outlook for Energy: A View to 2040



6 Energy Outlook

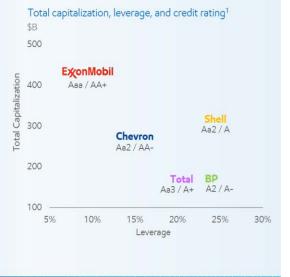
Unparalleled financial strength

Capacity to execute business strategies, invest through the cycle

- Strong balance sheet provides unique capacity
- 2016 cash from operations of \$22B
- Continuing focus on portfolio management delivers value
- Flexible capex program in low-price environment
- Only integrated major with positive free cash flow



ExxonMobil investment case

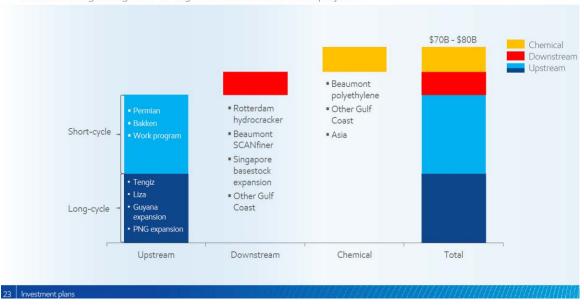




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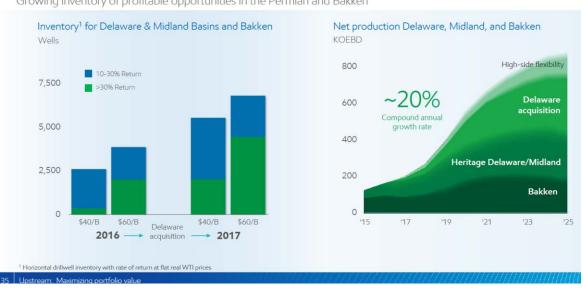
Investment opportunities: 2018 - 2020

Committed to growing value through investments in attractive projects



Significant unconventional growth

Growing inventory of profitable opportunities in the Permian and Bakken





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Guyana: World-class exploration potential

High-potential exploration program on over 11 million gross acres

- Payara discovery in December 2016
 - Successful well test confirmed reservoir quality comparable to Liza
 - Payara-2 appraisal later this year
- Snoek discovery in March 2017
 - 82 feet of high-quality oil-bearing sandstone
- Additional wildcats planned in 2017
- Multiple plays to test in near future



41 Upstream: Maximizing portfolio value

Generating free cash flow

Capital discipline yields cash flow to support distributions and investments

- 2016 free cash flow¹ of \$9.7B
- Strong long-term free cash flow outpacing competitors
- Provides flexibility to invest in attractive business opportunities
- Supports reliable and growing dividend



¹ Calculated as Cash Flow from Operations and Asset Sales of \$26.4B less PP&E Adds / Investments & Advances of (\$16.7)

Competitor data estimated on a consistent basis with ExxonMobil and based

2 Reference material



| | 1 | Next Twelv | e Months | Operating | and r man | ciai Estim | ates | | | 3 7 |
|----------------------------|---------|------------|----------|-----------|-----------|------------|---------|---------|---------|---------------|
| | | | | | | | | | | Next Twelv |
| | Q2 | Year | Q1 | Q2E | Q3E | Q4E | Year | Q1E | Q2E | Month |
| | 6/30/16 | 2016 | 3/31/17 | ~ | 9/30/17 | 12/31/17 | 2017 | 3/31/18 | ~ | 6/30/1 |
| Volume | 0/30/10 | 2010 | 3/31/17 | 0/30/17 | 9/30/17 | 12/31/17 | 2017 | 3/31/10 | 0/30/18 | 0/30/10 |
| Natural Gas (mmcfd) | | | | | | | | | | |
| North America | 3,354 | 3,326 | 3,229 | 3,354 | 3,278 | 3,219 | 3,270 | 3,229 | 3,354 | 3,270 |
| Overseas | 6,408 | 6,829 | 7,679 | 6,408 | 6,323 | 7,205 | 6,901 | 7,679 | 6,408 | 6,901 |
| Total | | | | | | | | | | |
| | 9,762 | 10,155 | 10,908 | 9,762 | 9,601 | 10,424 | 10,171 | 10,908 | 9,762 | 10,17 |
| Days | 91 | 366 | 90 | 91 | 92 | 92 | 365 | 90 | 91 | 365 |
| Oil (mmb) | 212 | 866 | 210 | 214 | 217 | 219 | 859 | 215 | 219 | 870 |
| Oil (mbd) | 2,330 | 2,365 | 2,333 | 2,347 | 2,361 | 2,375 | 2,354 | 2,389 | 2,404 | 2,382 |
| Total gas & oil (mmb) | 360 | 1,483 | 374 | 362 | 364 | 378 | 1,478 | 379 | 367 | 1,488 |
| Total gas & oil (mbd) | 3,957 | 4,053 | 4,151 | 3,974 | 3,961 | 4,113 | 4,049 | 4,207 | 4,031 | 4,07 |
| Price | | | | | | | | | | |
| Natural gas (\$/mcf) | | | | | | | | | | |
| Henry Hub (\$/mmbtu) | 1.95 | 2.46 | 3.32 | 3.18 | 3.05 | 3.16 | 3.18 | 3.32 | 2.87 | 3.10 |
| U.S. | 1.74 | 2.16 | 2.83 | 2.72 | 2.60 | 2.70 | 2.71 | 3.32 | 2.87 | 2.8 |
| International | 4.06 | 4.60 | 5.55 | 5.55 | 5.55 | 5.55 | 5.55 | 5.55 | 5.55 | 5.5 |
| Total | 3.26 | 3.80 | 4.74 | 4.58 | 4.54 | 4.67 | 4.64 | 4.89 | 4.63 | 4.69 |
| Oil (\$/bbl) | | | | | | | | | | |
| WTI Cushing | 45.66 | 43.31 | 51.92 | 48.37 | 44.97 | 45.67 | 47.73 | 46.37 | 46.87 | 45.9 |
| Worldwide | 40.72 | 38.33 | 47.44 | 44.20 | 41.09 | 41.74 | 43.58 | 42.34 | 42.79 | 41.99 |
| Total gas & oil (\$/bbl) | 32.03 | 31.86 | 39.13 | 37.35 | 35.50 | 35.94 | 36.98 | 36.72 | 36.73 | 36.2 |
| Revenue (\$mm) | | | | | | | | | | |
| Natural Gas | | | | | | | | | | |
| U.S. | 531 | 2,625 | 822 | 829 | 784 | 798 | 3,234 | 966 | 875 | 3,424 |
| International | 2,367 | 11,453 | 3,836 | 3,236 | 3,229 | 3,679 | 13,979 | 3,836 | 3,236 | 13,979 |
| Total | 2,899 | 14,078 | 4,658 | 4,065 | 4,013 | 4,477 | 17,214 | 4,801 | 4,112 | 17,40. |
| Oil | 8,634 | 33,183 | 9,962 | 9,441 | 8,926 | 9,120 | 37,449 | 9,105 | 9,361 | 36,512 |
| Other | 46,162 | 178,833 | 48,667 | 48,667 | 48,667 | 48,667 | 194,669 | 48,667 | 48,667 | 194,669 |
| Total | 57,694 | 226,094 | 63,287 | 62,173 | 61,606 | 62,265 | 249,331 | 62,574 | 62,140 | 248,584 |
| Expense | .,,., | , | , | 0=,170 | 0.7,000 | , | | , | , | |
| Production | 7,497 | 27,932 | 7,753 | 7,259 | 7,080 | 7,408 | 29,499 | 7,518 | 7,283 | 29,288 |
| Other | 42,217 | 162,138 | 44,396 | 44,396 | 44,396 | 44,396 | 177,582 | 44,167 | 44,167 | 177,120 |
| Ebitda (\$mm) | .2,217 | 102,100 | ,550 | ,550 | ,570 | ,550 | 177,002 | , | ,107 | 177,12 |
| Exploration and Production | 4,035 | 19,328 | 6,866 | 6,247 | 5,859 | 6,190 | 25,163 | 6,388 | 6,189 | 24,62 |
| Other | 3,945 | 16,696 | 4,272 | 4,272 | 4,272 | 4,272 | 17,087 | 4,500 | 4,500 | 17,543 |
| Total Ebitda | 7,980 | 36,024 | 11,138 | 10,519 | 10,131 | 10,461 | 42,249 | 10,888 | 10,689 | 42,170 |
| Exploration | 449 | 1,514 | 301 | 301 | 301 | 301 | 1,204 | 301 | 301 | 1,204 |
| Deprec., Deplet., & Amort. | 4,821 | 18,796 | 4,519 | 4,519 | 4,519 | 4,519 | 18,076 | 4,519 | 4,519 | 18,07 |
| Ebit | 2,710 | 15,714 | 6,318 | 5,699 | 5,311 | 5,641 | 22,969 | 6,068 | 5,869 | 22,89 |
| Interest | 75 | 453 | 146 | 146 | 146 | 146 | 584 | 146 | 146 | 584 |
| Ebt | | | | 5,553 | 5,165 | | | | 5,723 | |
| | 2,635 | 15,261 | 6,172 | | | 5,495 | 22,385 | 5,922 | | 22,300 |
| Income Tax | 922 | 5,341 | 2,160 | 1,944 | 1,808 | 1,923 | 7,835 | 2,073 | 2,003 | 7,80 |
| Net Income (\$mm) | 20.4 | 2 222 | 2.252 | | | | 2.252 | | | |
| Exploration and Production | | 2,223 | 2,252 | | | | 2,252 | | | |
| Other | 2,042 | 8,816 | 2,287 | | | | 2,287 | | | |
| Unallocated | (623) | (1,119) | (527) | 0.510 | | 2 | (527) | 0070 | 2.550 | |
| Total | 1,713 | 9,920 | 4,012 | 3,610 | 3,357 | 3,572 | 14,551 | 3,850 | 3,720 | 14,49 |
| Shares (millions) | 4,178 | 4,177 | 4,223 | 4,223 | 4,223 | 4,223 | 4,223 | 4,223 | 4,223 | 4,22 |
| Per share (\$) | 0.41 | 2.37 | 0.95 | 0.85 | 0.79 | 0.85 | 3.45 | 0.91 | 0.88 | 3.4 |
| Ebitda Margin (E&P) | 35% | 41% | 47% | 46% | 45% | 46% | 46% | 46% | 46% | 469 |



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| Exxon | Mobil Cor | poration | | | |
|--|---------------|---------------------|---------------|-------------------------|---------|
| Functional Ca | sh Flow ar | nd Present V | alue | | |
| | NTM Ebitda | Adjusted <u>R/P</u> | PV/ Ebitda | Present <u>Value</u> | |
| North American Natural Gas | 1,600 | 13.2 | 18.1 | 29,000 | 6% |
| Rest of World Natural Gas | 6,400 | 13.3 | 14.8 | 95,000 | 18% |
| Oil | 16,700 | 9.9 | 15.0 | 251,000 | 49% |
| Downstream | 17,540 | | 8.0 | 140,000 | 27% |
| | 42,240 | 11.3 | 12.2 | 515,000 | 100% |
| Debt | | | | | 93,000 |
| Net Present Value (\$mm) | | | | | 422,000 |
| Shares | | | | | 4,223 |
| Net Present Value - Standard Estimate (US\$/sh | 1) | | | | 100 |
| NPV Approximation by Cash Flow Multiple De | pending on | Reserve Life | (US\$/sh) | | 79 |

| | | | n Mobil Cor | | | | |
|---------------------------|----------|----------|---------------|----------------------|----------------|------------|----------|
| | | Produc | tion and Rese | erves, 2016 | | | |
| | | | | | | | NTM |
| | | | <u>12/31/</u> | <u>2016 Proven R</u> | <u>eserves</u> | Weighted | Adjusted |
| | 2016 Pro | oduction | Developed | Undeveloped | Weighted | Life Index | R/P |
| | (daily) | (annual) | (bcf or mmb) | (bcf or mmb) | (bcf or mmb) | (years) | (years) |
| North American Natural G | as | | | | | | |
| U.S. | 3,078 | 1,236 | 12,071 | 5,926 | 15,034 | 12.2 | |
| Canada/South America | 239 | 107 | 478 | 462 | 709 | 6.6 | |
| Total | 3,317 | 1,343 | 12,549 | 6,388 | 15,743 | 11.7 | 13.2 |
| Rest of World Natural Gas | 3 | | | | | | |
| Europe | 2,173 | 825 | 7,277 | 2,006 | 8,280 | 10.0 | |
| Africa | 7 | 43 | 728 | 43 | 750 | 17.4 | |
| Asia | 3,743 | 1,436 | 18,599 | 1,556 | 19,377 | 13.5 | |
| Australia/Oceania | 887 | 342 | 3,071 | 4,286 | 5,214 | 15.2 | |
| Total | 6,810 | 2,646 | 29,675 | 7,891 | 33,621 | 12.7 | 13.3 |
| Oil | | | | | | | |
| U.S. | 494 | 148 | 1,527 | 1,662 | 2,358 | 15.9 | |
| Canada/South America | 430 | 156 | 1,087 | 434 | 1,304 | 8.4 | |
| Europe | 204 | 64 | 186 | 37 | 205 | 3.2 | |
| Africa | 474 | 168 | 836 | 169 | 921 | 5.5 | |
| Asia | 707 | 225 | 2,972 | 1,468 | 3,706 | 16.5 | |
| Australia/Oceania | 56 | 13 | 105 | 74 | 142 | 10.9 | |
| Natural Gas Liquids | | 89 | | | | | |
| Total | 2,365 | 863 | 6,713 | 3,844 | 8,635 | 10.0 | 9.9 |
| Total Oil Equivalent | 4,053 | 1,528 | 13,750 | 6,224 | 16,862 | 11.0 | 11.3 |

Weighted Life Index counts undeveloped reserves at half stated value and is computed on latest calendar year volume. NTM Adjusted R/P also counts undeveloped reserves at half and is computed on next twelve months production.



| | | | Table | 1 | | | | | | |
|-------------|--|---|-----------------|--|---|--|--|--|--|---|
| | | Mcl | Dep Ener | gy Stocks | | | | | | |
| | | | _ | O . | 0 | | | | | |
| | | 144111 | ica by 111 | zop mun | | | | | | |
| | | | | | | | | | | |
| | | Price | | | | | | Oil | Dist. | |
| | | (US\$/sh) | Market | Enterprise | EV/ | EV/ | PV/ | Prod'n/ | Yield | McDe |
| ymbol/Ratir | ng | 19-Jun | Cap | Value | Market | Ebitda | Ebitda | PV | NTM | Rati |
| | | 2017 | (US\$mm) | (\$mm) | Cap | NTM | NTM | (%) | (%) | (EV/PV |
| | | | | | | | | | | |
| XOM | | 82.76 | | 443,000 | | 10.5 | 12.2 | 49 | | 0.86 |
| | | | | | | | | | | 0.84 |
| | | | | | | 7.5 | | | | 0.77 |
| TOT | В | 50.27 | | | | 6.4 | | | | 0.65 |
| | | | 901,000 | 1,248,000 | 1.39 | 8.6 | 10.7 | 52 | 4.8 | 0.80 |
| | | | | | | | | | | |
| | | 158.79 | | | | | | | | 1.05 |
| EOG | | 88.07 | 51,000 | 58,200 | 1.14 | 13.0 | 12.6 | 86 | 0.8 | 1.03 |
| | | | | | | | | 81 | | 0.86 |
| DVN | | 31.32 | 16,500 | 24,500 | 1.48 | 12.4 | 16.1 | | 0.8 | 0.77 |
| MRO | В | 12.49 | 10,600 | 17,700 | 1.67 | 10.5 | 13.8 | | 1.6 | 0.76 |
| COP | В | 46.36 | 58,000 | 82,000 | 1.41 | 9.4 | 12.4 | 70 | 2.3 | 0.75 |
| | | | 210,600 | 272,000 | 1.35 | 11.5 | 12.5 | 80 | 1.2 | 0.82 |
| | | | | | | | | | | |
| XEC | | 93.45 | 8,900 | 10,300 | 1.15 | 10.0 | 12.4 | 63 | 0.3 | 0.80 |
| CRC | | 9.92 | 400 | 6,400 | 15.3 | 14.7 | 18.6 | | - | 0.79 |
| CLR | В | 32.24 | 3,900 | 5,900 | 1.54 | 9.7 | 14.3 | 74 | - | 0.68 |
| WLL | | 5.86 | 2,100 | 5,600 | 2.65 | 7.1 | 12.7 | 92 | - | 0.56 |
| RRC | В | 22.19 | 5,400 | 9,800 | 1.80 | 9.5 | 17.5 | 31 | 0.4 | 0.54 |
| | | | 21,000 | 38,000 | 1.80 | 9.7 | 14.3 | 74 | - | 0.68 |
| | | | | | | | | | | |
| SJT | | 6.93 | 320 | 320 | 1.00 | 11.0 | 12.7 | - | 8.9 | 0.87 |
| PBT | | 9.04 | 420 | 420 | 1.00 | 12.5 | 15.2 | 78 | 7.6 | 0.82 |
| DMLP | | 15.10 | 460 | 460 | 1.00 | 12.5 | 19.9 | 70 | 7.8 | 0.63 |
| SBR | В | 37.40 | 550 | 550 | | 16.0 | 25.7 | | | 0.62 |
| CRT | В | 15.38 | 90 | 90 | 1.00 | 10.0 | 18.9 | 28 | 7.8 | 0.53 |
| | | | 1,800 | 1,800 | 1.00 | 12.5 | 18.9 | 59 | 7.8 | 0.63 |
| | | | | | | | | | | |
| ECA | | 8.73 | 8,500 | 15,000 | 1.76 | 9.4 | 11.4 | 56 | 0.7 | 0.82 |
| IMO | | 29.70 | 7,600 | 9,500 | 1.25 | 8.9 | 10.9 | 67 | 1.5 | 0.82 |
| | В | | 49,100 | 65,900 | 1.34 | 9.5 | 12.9 | 84 | 3.3 | 0.73 |
| CVE | | 7.79 | 9,500 | 22,000 | 2.32 | 9.0 | 16.0 | 84 | 1.9 | 0.56 |
| BIREF | В | 4.29 | 1,200 | 1,800 | 1.50 | 7.5 | 14.2 | 36 | 1.8 | 0.53 |
| | | | 76,000 | 114,000 | 1.50 | 9.0 | 12.9 | 67 | 1.8 | 0.73 |
| ap and Debt | ; El | bitda = Earni | ings before in | erest, tax, depi | reciation. | amort. | | | | |
| | | | | | | | ending 6 | /30/18. | | |
| | | • | | - | | | | | | |
| | XOM CVX RDS-A TOT PXD EOG OXY DVN MRO COP XEC CRC CLR WLL RRC SJT PBT DMLP SBR CRT ECA IMO SU CVE BIREF | CVX RDS-A B TOT B PXD EOG OXY DVN MRO B COP B XEC CRC CLR B WLL RRC B SJT PBT DMLP SBR B CRT B ECA IMO SU B CVE BIREF B | Price (US\$/sh) | Price (US\$/sh) Market (US\$/sh) Market (US\$/sh) Market (US\$/sh) Market (US\$/shm) (US\$/smm) (US\$/smm) | Price (US\$/sh) Market Enterprise Yumbol/Rating 19-Jun Cap Value Valu | Price (US\$/sh) Market Enterprise EV/ (Vmbol/Rating 19-Jun Cap Value Market EV/ (Vmbol/Rating 19-Jun Cap Value Market EV/ (Vmbol/Rating 19-Jun Cap Value Market EV/ (Vmbol/Rating 10-Jun Cap Value Market EV/ (Vmmn) (Smmn) Cap Vmmn Cap Cap | Price (US\$/sh) Market Enterprise EV/ EV/ (US\$/sh) Market Enterprise EV/ EV/ (US\$/sh) Market Enterprise EV/ EV/ (US\$/sh) Cap Value Market Ebitda 2017 (US\$/smm) (Smm) Cap NTM XOM 82.76 350,000 443,000 1.27 10.5 CVX 107.46 204,000 272,000 1.34 9.7 TOT B 50.27 124,000 179,000 1.45 6.4 | Price Pric | Price Cap Value Market Ebitda Ebitda | Price Cuss/s/h Market Enterprise EV EV PV Prod'n Yield Yimbol/Rating 19-Jun Cap Value Market Ebitda Ebitda PV NTM NTM (%) |



| | | | | Table 2 | | | | | | | |
|---|---------|------|---------------|---------|----------------|----------|------|----------|--------|--------------|-------|
| | | | | p Energ | • | | | | | | |
| | | Pro | duction | Operat | ting Le | verage | 9 | | | | |
| | | | Ranked | by Mcl | Dep Ra | ıtio | | | | | |
| | | | Price | | Oil | Operat | ino | | | | |
| | | | (US\$/sh) | | Equiv. | Exper | | Ebitda | Ebitda | Oper Lev | |
| Sv | mbol/Ra | tino | 19-Jun | Volume | Price | Fixed | | NTM | NTM | Ebitda chg/ | McDe |
| 5). | | Buy | 2017 | (mmboe) | (\$/boe) | (\$/boe) | | (\$/boe) | (\$mm) | Price chg | Ratio |
| Global Integrated (excl. Downstream) | | | | (| (+,) | (+,) | (,,, | (+,001) | (+) | | |
| Exxon Mobil Corporation | XOM | | 82.76 | 1,493 | 36.23 | 7 | 35 | 16.50 | 24,627 | 1.42 | 0.86 |
| Chevron Corporation | CVX | | 107.46 | 868 | 35.12 | 8 | 22 | 19.40 | 16,847 | 1.41 | 0.84 |
| Royal Dutch Shell | RDS-A | В | 54.13 | 1,323 | 33.50 | 2 | 27 | 22.50 | 29,775 | 1.09 | 0.77 |
| Total S.A. | TOT | В | 50.27 | 933 | 34.82 | 0 | 43 | 19.80 | 18,471 | 1.00 | 0.65 |
| Total or Median | | | | | | | | | -, | 1.25 | 0.80 |
| Large Independent | | | | | | | | | | | |
| Pioneer Natural Resources | PXD | | 158.79 | 114 | 32.54 | 9 | 12 | 19.60 | 2,240 | 1.46 | 1.05 |
| EOG Resources, Inc. | EOG | | 88.07 | 227 | 31.95 | 10 | 7 | 19.80 | 4,490 | 1.51 | 1.03 |
| Occidental Petroleum Corp. | OXY | | 62.03 | 300 | 32.92 | 8 | 17 | 19.30 | 5,799 | 1.41 | 0.86 |
| Devon Energy Corporation | DVN | | 31.32 | 166 | 23.26 | 9 | 10 | 11.90 | 1,976 | 1.76 | 0.77 |
| Marathon Oil Corporation | MRO | В | 12.49 | 135 | 25.33 | 13 | -1 | 12.50 | 1,686 | 2.04 | 0.76 |
| ConocoPhillips | COP | В | 46.36 | 463 | 32.66 | 6 | 24 | 18.90 | 8,752 | 1.32 | 0.75 |
| Total or Median | COI | | 10.50 | 103 | 32.00 | | | 10.70 | 0,732 | 1.48 | 0.82 |
| Small Independent | | | | | | | | | | 1.70 | 0.02 |
| Cimarex Energy Company | XEC | | 93.45 | 70 | 24.66 | 6 | 16 | 14.70 | 1.029 | 1.41 | 0.80 |
| California Resources | CRC | | 9.92 | 44 | 36.42 | 15 | 32 | 9.90 | 437 | 2.52 | 0.79 |
| Continental Resources (32%) | CLR | В | 32.24 | 28 | 29.09 | 3 | 14 | | 614 | 1.14 | 0.68 |
| Whiting Petroleum Corporation | WLL | ь | 5.86 | 50 | 30.05 | 9 | 17 | 16.00 | 794 | 1.56 | 0.56 |
| Range Resources | RRC | В | 22.19 | 138 | 16.58 | 8 | 7 | 7.50 | 1,034 | 2.07 | 0.54 |
| Total or Median | KKC | ь | 22.17 | 130 | 10.56 | 0 | _ ′ | 7.50 | 1,054 | 1.56 | 0.54 |
| Income | | | | | | | | | | 1.50 | 0.00 |
| San Juan Basin Royalty Trust | SJT | | 6.93 | 3 | 16.96 | 5 | 14 | 9.52 | 29 | 1.52 | 0.87 |
| Permian Basin RT | PBT | | 9.04 | 1 | 33.20 | 10 | 2 | 22.52 | 34 | 1.32 | 0.87 |
| Dorchester Minerals, L.P. | DMLP | | 15.10 | 2 | 29.28 | 7 | 11 | 19.14 | 37 | 1.44 | 0.62 |
| Sabine Royalty Trust | SBR | В | 37.40 | 1 | 28.66 | 2 | 10 | 23.66 | 34 | 1.08 | 0.63 |
| Cross Timbers Royalty Trust | CRT | В | 15.38 | 0 | 32.73 | 8 | 10 | 21.60 | 9 | 1.37 | 0.02 |
| Total or Median | CKI | ь | 13.36 | U | 32.13 | 0 | 10 | 21.00 | 9 | 1.37 | 0.53 |
| Canada (excl. Downstream) | | | | | | | | | | 1.3/ | 0.03 |
| , | ECA | | 0 72 | 120 | 26 10 | 11 | 8 | 13.19 | 1,589 | 1 02 | 0.00 |
| EnCana Corporation | IMO | | 8.73 29.70 | | 26.19 31.98 | 11 | 13 | | 1,063 | 1.83 2.01 | 0.82 |
| Imperial Oil Limited (30%) | | D | | 77 | | | | 13.80 | - 1 | | |
| Suncor Energy | SU | В | 29.51 | 365 | 41.77 | 18 | 11 | 19.07 | 6,965 | 1.94 | 0.73 |
| Cenovus Energy Inc. | CVE | ъ | 7.79 | 219 | 23.30 | 11 | 5 | 11.16 | 2,447 | 1.99 | 0.56 |
| Birchcliff Energy Ltd. | BIREF | В | 4.29 | 23 | 17.49 | 1 | 34 | 10.60 | 243 | 1.09 | 0.53 |
| Total or Median | | | | | | | | | | 1.94 | 0.73 |
| For historical research see www.mcdep.c | com | | | | | | | | | | |



| | | | 14. | | able 3 | 1 | | | | | |
|--------------------------------|-----------|--------|--------------------|---------|-------------------|------------|---------------|---------------|------------------|--------------------|------------------|
| | | | | | nergy St | | | | | | |
| | | | | | | er Share | | | | | |
| | Rai | nke | d by Res | erve Li | fe (Adjust | td Resrvs/ | Prod N | ITM) | | | |
| | | - | ъ. | | | | | D | D | A 1: . 1 | 3.7 |
| | | - | Price (US\$/sh) | | | Dividend | | Down- | Proven Undev. | Adjustd Resrvs/ | Ne Preser |
| | Symbol/Ro | utin o | 19-Jun | Shares | Debt | NTM | P/E | stream/ PV | Resrvs | Prod | - Preser Valu |
| | | Buy | 2017 | (mm) | (\$mm) | (\$/sh) | NTM | (%) | (%) | NTM | (US\$/sh |
| Global Integrated | Б- | - Buy | 2017 | (mm) | (φmm) | (φ/ Sπ) | 1 1 1 1 1 1 1 | (70) | (70) | 1 1 1 1 1 1 | (034/3/ |
| Exxon Mobil Corporation | XOM | | 82.76 | 4,223 | 93,323 | 3.08 | 24 | 27 | 31 | 11.3 | 100.00 |
| Total S.A. | TOT | В | 50.27 | 2,457 | 55,616 | 2.77 | 12 | 23 | 42 | 9.2 | 90.00 |
| Chevron Corporation | CVX | В | 107.46 | 1,895 | 68,305 | 4.32 | 30 | 19 | 32 | 9.2 | 135.00 |
| Royal Dutch Shell | RDS-A | В | 54.13 | 4,112 | 131,054 | 3.76 | 23 | 24 | 25 | 8.6 | 80.00 |
| Median | KD5-71 | ь | 34.13 | 7,112 | 131,034 | 3.70 | 23 | 2-1 | 23 | 9.2 | 00.00 |
| Large Independent | | | | | | | | | | 7.2 | |
| ConocoPhillips | COP | В | 46.36 | 1,249 | 24,000 | 1.06 | | _ | 20 | 9.8 | 68.00 |
| Devon Energy Corporation | DVN | - | 31.32 | 528 | 8.002 | 0.24 | 69 | 9 | 20 | 9.0 | 45.00 |
| Occidental Petroleum Corp. | OXY | | 62.03 | 765 | 13,200 | 3.04 | 57 | 13 | 23 | 9.0 | 75.00 |
| Marathon Oil Corporation | MRO | В | 12.49 | 849 | 7,100 | 0.20 | 37 | - | 39 | 8.4 | 19.00 |
| EOG Resources, Inc. | EOG | ь | 88.07 | 579 | 7,202 | 0.67 | | _ | 30 | 7.2 | 85.00 |
| Pioneer Natural Resources | PXD | | 158.79 | 170 | 1,600 | 0.08 | 76 | _ | 7 | 6.1 | 150.00 |
| Median | | | 100.77 | 1.0 | 1,000 | 0.00 | ,,, | | | 8.7 | 100.00 |
| Small Independent | | | | | | | | | | 0.7 | |
| Range Resources | RRC | В | 22.19 | 245 | 4,345 | 0.08 | 48 | _ | 44 | 11.4 | 56.00 |
| Continental Resources (32%) | CLR | В | 32.24 | 119 | 2,095 | - 0.00 | 10 | _ | 59 | 11.4 | 56.00 |
| California Resources | CRC | - | 9.92 | 43 | 6,000 | _ | | _ | 29 | 11.1 | 50.00 |
| Whiting Petroleum Corporation | WLL | | 5.86 | 363 | 3,517 | _ | | _ | 53 | 9.1 | 18.00 |
| Cimarex Energy Company | XEC | | 93.45 | 95 | 1,362 | 0.32 | 27 | _ | 21 | 6.2 | 120.00 |
| Median | ALC | | 75.43 | 75 | 1,302 | 0.52 | 21 | | 21 | 11.1 | 120.00 |
| Income | | | | | | | | | | 11.1 | |
| Sabine Royalty Trust | SBR | В | 37.40 | 15 | _ | 2.33 | 16 | _ | 4 | 11.6 | 60.00 |
| San Juan Basin Royalty Trust | SJT | ь | 6.93 | 47 | _ | 0.62 | 11 | _ | - | 10.1 | 8.00 |
| Permian Basin RT | PBT | | 9.04 | 47 | _ | 0.69 | 13 | _ | 13 | 9.4 | 11.00 |
| Cross Timbers Royalty Trust | CRT | В | 15.38 | 6 | _ | 1.20 | 13 | _ | - | 7.7 | 29.00 |
| Dorchester Minerals, L.P. | DMLP | ь | 15.10 | 31 | _ | 1.18 | 17 | _ | _ | 7.2 | 24.00 |
| Median | DIVILI | | 13.10 | 31 | | 1.10 | 17 | | _ | 9.4 | 24.00 |
| Canada | | | | | | | | | | 2.1 | |
| Suncor Energy | SU | В | 29.51 | 1.665 | 16,780 | 0.97 | 31 | 16 | 44 | 15.1 | 44.00 |
| Cenovus Energy Inc. | CVE | | 7.79 | 1.217 | 12,491 | 0.15 | 31 | 4 | 55 | 12.9 | 22.00 |
| Birchcliff Energy Ltd. | BIREF | В | 4.29 | 284 | 614 | 0.08 | 37 | | 69 | 12.5 | 10.00 |
| Imperial Oil Limited (30%) | IMO | - | 29.70 | 255 | 1,893 | 0.45 | 15 | 32 | 23 | 9.8 | 38.00 |
| EnCana Corporation | ECA | | 8.73 | 973 | 6,461 | 0.06 | - 10 | - 32 | 43 | 5.1 | 12.00 |
| Median | 2011 | | 0.75 | 713 | 0,101 | 0.00 | | | 1.5 | 12.5 | 12.00 |
| meun | | | | | | | | | | 12.0 | |
| | | | | | | | | | | | |
| P/E = Stock Price to Earnings. | For histo | rical | research see | www.mod | en com | | | | | | |



| | Mc | Dep Ene | ergy Sto | cks | | | | | |
|---------|---|---|--|--|---|--|--------|----------|--|
| Tota | ıl R | eturn Ye | ar-to-D | ate 201 | 7 | | | | |
| Ranke | ed b | y Unleve | ered Tot | al Retu | ırn | | | | |
| | ++ | Drice | Price | | | Fauity | 17 | nlayarad | |
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| Symbol/ | Rati | | | | | | Daht | | McDep |
| Symboli | Kuii | | | | | | | | Ratio |
| | + | 2017 | 2010 | (70) | (70) | (70) | (φ/3π) | (70) | Kunc |
| RDS-A | R | 5/1.13 | 5/1 38 | (0) | 3 | 3 | 32 | 2 | 0.77 |
| | | | | , , | | | | _ | 0.65 |
| | ъ | | | | | . , | | . , | 0.84 |
| | | | | | | | | | 0.86 |
| _ | | 02.70 | 70.20 | | | | 22 | | 0.80 |
| | | | | (3) | | (3) | | (3) | 0.00 |
| COP | P | 16 36 | 50.14 | (8) | 1 | (6) | 10 | (5) | 0.75 |
| | ъ | | | | | | | | 0.73 |
| | ++ | | | | | , , | | ` / | 1.03 |
| | - | | | | | . / | | . , | |
| _ | D | | | | | _ ` / | | | 1.05 |
| | ь | | | ` ` | | . , | | ` / | 0.76 |
| | - | 31.32 | 45.67 | | 0 | . / | 15 | . , | 0.77 |
| | - | | | (13) | | (12) | | (11) | 0.82 |
| an a | | | 24.20 | (=0) | | (=0) | | | |
| | | | | | | , , | | | 0.79 |
| | | | | ` ´ | | ` / | | . , | 0.54 |
| | В | | | | | _ ` / | | | 0.68 |
| | \perp | | | . , | | , , | | ` / | 0.80 |
| | 1 | 5.86 | 12.02 | | - | ` / | 10 | ` / | 0.56 |
| | | | | (37) | | (37) | | (28) | 0.68 |
| | \perp | | | | | | | | |
| | | | | | | | - | | 0.82 |
| | В | | 35.15 | | | | - | | 0.62 |
| | | 6.93 | 6.62 | 5 | | 9 | - | 9 | 0.87 |
| DMLP | | 15.10 | 17.55 | (14) | 3 | (11) | - | (11) | 0.63 |
| CRT | В | 15.38 | 17.97 | (14) | 2 | (12) | - | (12) | 0.53 |
| | | | | 5 | | 9 | | 9 | 0.63 |
| | | | | | | | | | |
| SU | В | 29.51 | 32.69 | (10) | 1 | (9) | 10 | (7) | 0.73 |
| IMO | | 29.70 | 34.76 | (15) | 0 | (14) | 7 | (12) | 0.82 |
| ECA | | 8.73 | 11.74 | (26) | 0 | (26) | 7 | (16) | 0.82 |
| CVE | | 7.79 | 15.13 | (49) | 0 | (48) | 10 | (29) | 0.56 |
| BIREF | В | 4.29 | 7.01 | (39) | 0 | (38) | 2 | (29) | 0.53 |
| | | | | (26) | | (26) | | (16) | 0.73 |
| | + | | | (14) | | (12) | | (11) | 0.77 |
| | ++ | 2.80 | 3 7/ | | | (12) | | (11) | 0.77 |
| | + | | | | | | | | |
| VTI | + | | | | | | | | |
| | + | | | | | | | | |
| | ++ | | | | | | | | |
| V VV U | ++ | 41.02 | 33.10 | 1.3 | | | | | |
| | Ranke Symbol/A RDS-A TOT CVX XOM COP OXY EOG PXD MRO DVN CRC RRC CLR XEC WLL PBT SBR SJT DMLP CRT SU IMO ECA CVE | Ranked b Symbol/Rati RDS-A B TOT B CVX XOM COP B OXY EOG PXD MRO B DVN CRC RRC B CLR B XEC WLL PBT SBR B SJT DMLP CRT B SU B IMO ECA CVE BIREF B | Total Return Ye Ranked by Unlever Price (\$\sigma'sh) 2017 | Total Return Year-to-Definition of the company of t | McDep Energy Stocks Total Return Year-to-Date 201 Ranked by Unlevered Total Return Price Price (\$\struct (\struct (\s | McDep Energy Stocks Total Return Year-to-Date 2017 Ranked by Unlevered Total Return Price (%/s/sh) (%/s/sh) Price Cash (%/s/sh) Symbol/Ratii 19-Jun 30-Dec Change Distrib. RDS-A B 54.13 54.38 (0) 3 TOT B 50.27 50.97 (1) 1 CVX 107.46 117.70 (9) 2 XOM 82.76 90.26 (8) 2 COP B 46.36 50.14 (8) 1 OXY 62.03 71.23 (13) 1 EOG 88.07 101.10 (13) 0 PXD 158.79 180.00 (12) 0 MRO B 12.49 17.31 (28) 1 DVN 31.32 45.67 (31) 0 CRC 9.92 21.29 (53) - RRC B 22.19 34.36 | Name | Name | McDep Energy Stocks Total Return Year-to-Date 2017 Ranked by Unlevered Total Return Price Price (S/sh) (S/sh) Price Cash Total Total Total Symbol/Rati 19-Jun 30-Dec Change Distrib. Return Debt Return Return Debt Return Deb |



June 20, 2017

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