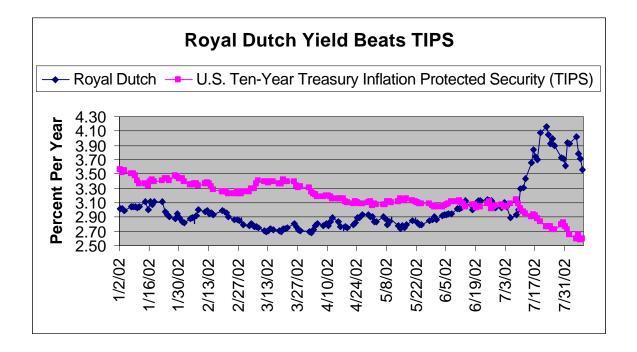
# **Real Return in International Oil Dividends**

#### **Summary and Recommendation**

Looking ahead, real yield favors new investment in high quality international oil equity over high quality government bonds. The relationship reversed dramatically in just the past month (see Chart). The real yield on the Ten Year U.S. Inflation Indexed Note has fallen to 2.60%. The indicated dividend for the stock of recommended **Royal Dutch Petroleum**, converted at the latest exchange rate for the Euro, reached a yield of more than 4% and remains above 3.5%. That relationship gives us the conviction to recommend RD and the McDep Ratio gives the confidence to support additional recommendations. In particular at this time of turmoil in the international capital markets, we initiated a new buy recommendation of **Petrobras**, a world technological leader in deep-water offshore oil. All of our current buy recommendations of non U.S. oil stocks, major U.S. oil stocks, and natural gas stocks as well as our sell recommendations are highlighted in the weekly valuation tables for Large Cap, Mid Cap and Small Cap groups (see Table L-1, L-2, M-1, M-2, S-1, and S-2).

#### **Equity Premium Restored for Oil**



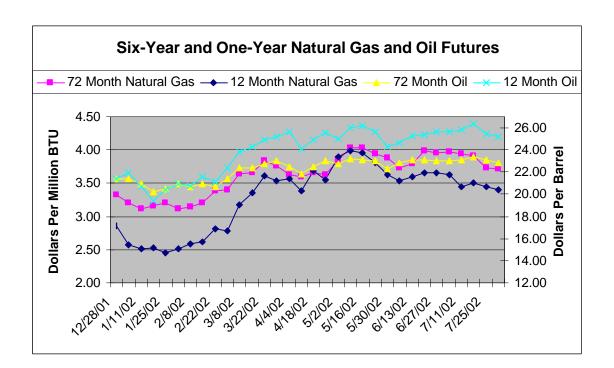
A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Ominously just before the recent acceleration in stock market decline there appeared to be much public discussion about what the academics call the equity premium. Stocks should promise a better inflation adjusted return than bonds and that did not seem to be the case by traditional measures. Reviewing our own research published in 1974 and 1982, we were surprised to be reminded of 8% and 10% dividends yields on major oil stocks. Does that mean we have to see even higher yields today? Not necessarily. Nominal interest rates were higher in both 1974 and 1982. Though we did not have an easy measure of long-term inflation expectations, we know they were higher also. Now interest rates, the standard of comparison, are lower. There may be lower stock prices ahead, but for our buy recommendations, prices are low enough for diversified investors to be building rather than trimming positions.

## **Commodity Prices Firm**

The trend remains up for wellhead commodity futures (see Chart). Six-year and one-year oil trend up at 4% above the 29-week average. Six-year natural gas trends up at 2% above and one-year natural gas is on the trend. That implies favorable momentum for oil and gas prices even though one cannot say the same for most stock prices. One-year refining margin futures are about 3% below the approximate 200-day trend.

Kurt H. Wulff, CFA



A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Table L-1
Mega Cap and Large Cap Energy Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

			Price (\$/sh)		Market	Net Present	Debt/	
	Symbol/		(\$/sn) 8-Aug	Shares	ма <i>гке</i> і Сар	Value	Present	МсДер
	Symbol/ Rati	ina	2002	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Mega Cap	Kun	ng	2002	(mm)	(φπιπ)	(φ/3π)	vaine	Kuno
Exxon Mobil Corporation	XOM		36.00	6,858	247,000	36.00	0.09	1.00
BP plc	BP		47.56	3,734	178,000	50.00	0.15	0.96
TotalFinaElf S.A.	TOT		72.47	1,352	98.000	90.00	0.13	0.83
Royal Dutch/Shell	RD	2	45.65	3,502	160,000	60.00	0.12	0.79
ChevronTexaco Corporation	CVX	2	74.56	1,062	79,200	110.00	0.16	0.73
Total or Median				-,	762,000		0.14	0.83
Energy Infrastructure					,			
Southern Company	SO		28.79	701	20,200	23.90	0.47	1.11
Duke Energy Corporation	DUK		26.09	792	20,700	30.40	0.48	0.93
American Electric Power Co. Inc.	AEP	3	32.03	322	10,300	42.20	0.63	0.91
Dominion Resources	D		60.55	269	16,300	76.20	0.45	0.89
Enel S.p.a. (32%)	EN		25.50	388	9,900	32.70	0.39	0.87
Exelon Corporation	EXC	3	48.82	323	15,800	70.80	0.45	0.83
El Paso Corporation	EP		14.89	546	8,100	27.30	0.61	0.82
Total or Median					81,000		0.47	0.88
Natural Gas and Oil								
Occidental Petroleum Corp.	OXY		27.30	372	10,200	30.00	0.48	0.95
ENI S.p.A.	E		76.74	776	59,600	85.00	0.18	0.92
OAO Lukoil	LUKOY		60.50	299	18,100	70.00	0.08	0.88
Devon Energy	DVN		41.37	165	6,800	55.00	0.48	0.87
Encana Corporation	ECA	2	28.65	484	13,900	35.00	0.25	0.87
Unocal Corporation	UCL		33.42	245	8,200	45.00	0.33	0.83
Anadarko Petroleum Corp.	APC		41.15	266	10,900	56.00	0.26	0.80
ConocoPhillips	P	2	51.00	680	34,700	80.00	0.32	0.75
Marathon Oil Corporation	MRO	1	23.90	310	7,400	40.00	0.36	0.74
Burlington Resources	BR	1	36.16	202	7,300	57.00	0.28	0.74
Petroleo Brasileiro S. A.	PBR	2	16.89	1,086	18,300	30.00	0.27	0.68
Total or Median					185,000		0.28	0.81
Service								
Baker Hughes Inc.	BHI		25.28	338	8,500	24.50	0.13	1.02
Schlumberger Ltd.	SLB		39.46	581	22,900	44.00	0.12	0.91
Halliburton Company	HAL		13.21	430	5,700	25.00	0.14	0.60

Buy/Sell rating after symbol: 1-Strong Buy, 2-Buy, 3-Neutral, 4-Sell, 5-Strong Sell McDep Ratio = **M**arket **c**ap and **De**bt to **p**resent value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Table L-2
Mega Cap and Large Cap Energy Companies
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

		Price				Div	Dividend or		
			(\$/sh)	EV/	EV/	Dis	tribution	PV/	
	Symbol/		8-Aug	Sales	Ebitda	P/E	NTM	Ebitda	
	Ra	ting	2002	NTM	NTM	NTM	(%)	NTM	
Mega Cap									
Exxon Mobil Corporation	XOM		36.00	1.5	10.1	22	2.6	10.1	
BP plc	BP		47.56	1.4	8.8	18	2.9	9.2	
TotalFinaElf S.A.	TOT		72.47	1.3	7.9	16	2.6	9.4	
ChevronTexaco Corporation	CVX	2	74.56	1.1	6.8	13	3.8	9.2	
Royal Dutch/Shell	RD	2	45.65	1.2	6.2	12	3.7	7.9	
Median				1.3	7.9	16	2.9	9.2	
Energy Infrastructure									
Southern Company	SO		28.79	3.5	10.0	17	4.7	9.0	
Duke Energy Corporation	DUK		26.09	0.8	8.3	10	4.2	9.0	
American Electric Power Co. Inc.	AEP	3	32.03	0.5	8.2	9	7.5	9.0	
Dominion Resources	D		60.55	3.3	8.0	12	4.3	9.0	
Enel S.p.a. (32%)	EN		25.50	2.1	7.8	31	6.4	9.0	
Exelon Corporation	EXC	3	48.82	2.3	7.5	11	3.6	9.0	
El Paso Corporation	EP		14.89	0.6	7.4	8	6.0	9.0	
Median				2.1	8.0	11	4.7	9.0	
Natural Gas and Oil									
Occidental Petroleum Corp.	OXY		27.30	1.5	7.7	13	3.7	8.1	
ConocoPhillips	P	2	51.00	0.8	7.0	15	2.8	9.3	
ENI S.p.A.	E		76.74	1.6	6.7	15	4.4	7.3	
Anadarko Petroleum Corp.	APC		41.15	2.6	6.5	13	0.7	8.1	
Devon Energy	DVN		41.37	2.9	6.4	42	0.5	7.4	
Burlington Resources	BR	1	36.16	4.4	5.9	14	1.5	8.0	
Encana Corporation	ECA	2	28.65	3.7	5.6	12	0.9	6.5	
Marathon Oil Corporation	MRO	1	23.90	0.4	5.4	10	3.8	7.3	
Unocal Corporation	UCL		33.42	2.3	5.1	12	2.4	6.2	
OAO Lukoil	LUKOY		60.50	1.6	4.3	9	1.8	4.9	
Petroleo Brasileiro S. A.	PBR	2	16.89	1.4	3.7	5	8.0	5.5	
Median				1.6	5.9	13	2.4	7.3	
Service									
Baker Hughes Inc.	BHI		25.28	1.6	8.2	18	1.8	9.0	
Schlumberger Ltd.	SLB		39.46	2.1	7.3	20	1.9	9.0	
Halliburton Company	HAL		13.21	0.6	4.9	10	3.8	8.2	

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended June 30, 2003; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Table M-1
Mid Cap Energy Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

			Price			Net		
			(\$/sh)		Market	Present	Debt/	
	Symbol/	,	8-Aug	Shares	Cap	Value	Present	McDep
	Ra	ıting	2002	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Energy Infrastructure								
Enterprise Products Part.	EPD		21.00	175	3,700	9.50	0.43	1.69
Kinder Morgan Energy Partners, L.P.		5	29.20	136	4,000	14.00	0.49	1.55
Kinder Morgan Management, LLC	KMR	5	28.65	30	900	14.00	0.49	1.54
Kinder Morgan, Inc.	KMI	5	40.93	123	5,000	8.10	0.87	1.53
Calpine Corporation	CPN	3	3.03	375	1,100	1.00	0.97	1.06
Dynegy Inc.	DYN		1.89	419	800	1.00	0.94	1.05
Williams Companies	WMB		2.82	521	1,500	1.00	0.97	1.05
AES Corporation	AES		2.09	543	1,100	1.00	0.98	1.02
Sempra Energy	SRE		21.58	203	4,400	41.70	0.50	0.76
Valero Energy Corporation	VLO		33.00	104	3,400	60.00	0.46	0.76
Mirant Corporation	MIR		3.04	353	1,100	18.60	0.65	0.71
CMS Energy Corporation	CMS		9.38	128	1,200	43.80	0.62	0.70
Consol Energy Inc.	CNX		12.79	79	1,000	35.90	0.51	0.68
Constellation Energy Group	CEG		27.95	152	4,300	56.50	0.35	0.67
Total or Median					33,500		0.57	1.04
Natural Gas and Oil								
Suncor Energy	SU		17.26	454	7,800	17.00	0.25	1.01
Ocean Energy, Inc.	OEI		20.25	178	3,600	20.00	0.30	1.01
Murphy Oil Corporation	MUR		80.65	46	3,700	82.00	0.18	0.99
Petro-Canada	PCZ		29.05	262	7,600	31.00	0.11	0.94
Imperial Oil Limited (30%)	IMO		27.16	114	3,100	30.00	0.14	0.92
Norsk Hydro ASA (49%)	NHY		41.06	126	5,200	54.00	0.18	0.80
XTO Energy Inc.	XTO	2	18.54	124	2,300	26.00	0.23	0.78
PetroChina Company Ltd (10%)	PTR	2	20.85	176	3,700	30.00	0.17	0.75
Total or Median					37,000		0.18	0.93

Buy/Sell rating after symbol: 1 - Strong Buy, 2 - Buy, 3 - Neutral, 5 - Strong Sell McDep Ratio = **M**arket **c**ap and **De**bt to **p**resent value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Table M-2
Mid Cap Energy Companies
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

			Price			Di	vidend or	
			(\$/sh)	EV/	EV/	Dis	stribution	PV/
	Symbol	/	8-Aug	Sales	Ebitda	P/E	NTM	Ebitda
	F	Rating	2002	NTM	NTM	NTM	(%)	NTM
Energy Infrastructure			24.00	4.0	40.4		- 0	44.0
Enterprise Products Part.	EPD		21.00	1.8	18.6	45	6.0	11.0
Kinder Morgan Energy Partners, L.P.		5	29.20	3.0	14.0	15	8.4	9.0
Kinder Morgan Management, LLC	KMR	5	28.65	2.9	13.8	15	8.5	9.0
Kinder Morgan, Inc.	KMI	5	40.93	3.6	13.7	17	0.5	9.0
Calpine Corporation	CPN	3	3.03	1.8	10.8			10.2
Dynegy Inc.	DYN		1.89	0.2	9.5		-	9.0
Williams Companies	WMB		2.82	1.9	9.4		-	9.0
AES Corporation	AES		2.09	2.7	9.2			9.0
Sempra Energy	SRE		21.58	1.1	6.8	8	4.6	9.0
Mirant Corporation	MIR		3.04	0.4	6.3	1	-	9.0
CMS Energy Corporation	CMS		9.38	0.7	6.3	5	7.7	9.0
Consol Energy Inc.	CNX		12.79	1.7	6.1	4	4.4	9.0
Constellation Energy Group	CEG		27.95	1.8	6.1	9	1.7	9.0
Valero Energy Corporation	VLO		33.00	0.2	5.1	6	1.2	6.8
Median				1.8	9.3	9	3.0	9.0
Natural Gas and Oil								
Suncor Energy	SU		17.26	3.6	10.9	24	1.3	10.8
Imperial Oil Limited (30%)	IMO		27.16	1.3	9.4	21	2.0	10.3
Murphy Oil Corporation	MUR		80.65	0.9	7.9	38	1.9	8.0
Ocean Energy, Inc.	OEI		20.25	4.7	7.9	35	0.8	7.8
Petro-Canada	PCZ		29.05	1.8	7.0	18	0.9	7.4
XTO Energy Inc.	XTO	2	18.54	3.4	6.5	13	0.2	8.3
Norsk Hydro ASA (49%)	NHY		41.06	0.7	3.8	11	2.5	4.8
PetroChina Company Ltd (10%)	PTR	2	20.85	1.6	3.8	7	6.1	5.1
Median				1.7	7.4	20	1.6	7.9

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended June 30, 2003; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Table S-1
Small Cap Energy Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

	Symbol/ Rati	ing	Price (\$/sh) 8-Aug 2002	Shares (mm)	Market Cap (\$mm)	Net Present Value (\$/sh)	Debt/ Present Value	McDep Ratio
<b>Energy Infrastucture</b>								
El Paso Energy Partners	EPN	5	33.65	42.8	1,440	10.20	0.64	1.84
Enbridge Energy Partners,	EEP		43.38	31.0	1,340	16.60	0.58	1.67
TEPPCO Partners, L.P.	TPP		30.15	46.5	1,400	12.90	0.61	1.52
Plains All Amer. Pipeline	PAA		24.80	41.6	1,030	14.90	0.39	1.41
Northern Border Partners	NBP		36.10	42.0	1,520	20.10	0.57	1.35
AmeriGas Partners, L.P.	APU		22.79	49.0	1,120	23.50	0.47	0.99
Penn Virginia Res. Part, L.P.(48%)	PVR		17.55	7.7	130	17.90	0.12	0.98
Penn Virginia Corporation	PVA		31.66	9.0	290	35.00	0.10	0.91
Total or Median					8,300		0.52	1.38
Natural Gas and Oil								
Provident Energy Trust	PVX		6.99	36.0	250	5.00	0.46	1.22
Dorchester Hugoton, Ltd.	DHULZ		13.24	10.7	142	11.60	(0.17)	1.16
Quicksilver Resources Inc.	KWK		21.00	19.4	410	19.00	0.44	1.06
Pogo Producing Company	PPP		30.85	60.5	1,870	32.00	0.27	0.97
Newfield Exploration Company	NFX		31.59	48.6	1,540	33.00	0.25	0.97
Enerplus Resources Fund	ERF		17.83	69.6	1,240	20.00	0.19	0.91
CNOOC Limited (19%)	CEO	2	27.25	78.0	2,130	30.00	-	0.91
Stone Energy Company	SGY		35.10	26.4	930	42.00	0.29	0.88
Encore Acquisition Corp. (25%)	EAC		16.05	7.5	120	20.00	0.18	0.84
Southwestern Energy Company	SWN		10.95	25.6	280	17.00	0.44	0.80
Forest Oil Corporation	FST	3	22.45	46.8	1,050	35.00	0.30	0.75
Unit Corporation	UNT		15.44	36.2	560	21.00	0.03	0.74
Spinnaker Exploration Company	SKE		25.10	28.5	720	35.00	0.03	0.73
Swift Energy Company	SFY		13.00	24.8	320	22.00	0.32	0.72
Magnum Hunter Resources, Inc.	MHR		5.30	71.5	380	11.00	0.46	0.72
Canadian Oil Sands Trust (US\$)	COS_u.TO	2	23.86	56.9	1,360	40.00	0.12	0.64
Total or Median					13,300		0.26	0.86
Natural Gas Royalty Trusts								
Cross Timbers Royalty Trust	CRT		15.14	6.0	91	20.10	-	0.75
San Juan Basin Royalty Trust	SJT	2	10.31	46.6	480	15.60	-	0.66
Hugoton RoyaltyTrust (46%)	HGT		10.20	18.4	190	15.40	-	0.66
Micro Cap								
Abraxas Petroleum Corporation	ABP		0.47	27.0	13	2.00	0.84	0.88
Energy Partners Ltd.(30%)	EPL	2	7.25	8.2	60	10.00	0.38	0.83
Purcell Energy, Ltd. (US\$)	PEL.TO	3	1.42	27.3	39	3.00	0.19	0.57

Buy/Sell rating after symbol: 1 - Strong Buy, 2 - Buy, 3 - Neutral, 4 - Sell, 5 - Strong Sell McDep Ratio = Market cap and **De**bt to **p**resent value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio August 12, 2002

Table S-2
Small Cap Energy Companies
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

					vidend or			
			(\$/sh)	EV/	EV/		stribution	PV/
	Symbol/		8-Aug	Sales	Ebitda	P/E	NTM	Ebitda
	Rati	ing	2002	NTM	NTM	NTM	(%)	NTM
Energy Infrastucture								
El Paso Energy Partners	EPN	5	33.65	9.3	16.5	25	8.0	9.0
Enbridge Energy Partners,	EEP		43.38	6.7	15.1	83	8.1	9.0
TEPPCO Partners, L.P.	TPP		30.15	1.1	13.7	19	7.6	9.0
Plains All Amer. Pipeline	PAA		24.80	0.2	12.7	18	8.3	9.0
Northern Border Partners	NBP		36.10	7.6	12.1	16	8.9	9.0
AmeriGas Partners, L.P.	APU		22.79	1.5	8.9	13	9.7	9.0
Penn Virginia Res. Part, L.P.(48%)	PVR		17.55	6.6	8.8	9	11.4	9.0
Penn Virginia Corporation	PVA		31.66	2.9	4.4	11	2.8	4.8
Mediar				4.7	12.4	17	8.2	9.0
Natural Gas and Oil								
Dorchester Hugoton, Ltd.	DHULZ		13.24	6.5	9.8	14	8.8	8.5
Quicksilver Resources Inc.	KWK		21.00	4.7	8.8	23	-	8.3
Provident Energy Trust	PVX		6.99	3.7	7.4	91	15.9	6.1
Pogo Producing Company	PPP		30.85	4.2	7.1	44	0.4	7.3
Enerplus Resources Fund	ERF		17.83	4.7	6.7	16	12.2	7.4
Canadian Oil Sands Trust (US\$)	COS_u.TO	2	23.86	3.6	6.6	7	5.4	10.3
Encore Acquisition Corp. (25%)	EAC		16.05	4.1	6.2	14	-	7.4
CNOOC Limited (19%)	CEO	2	27.25	4.6	6.0	12	0.9	6.5
Magnum Hunter Resources, Inc.	MHR		5.30	2.9	5.9	15	-	8.3
Forest Oil Corporation	FST	3	22.45	3.5	5.9	18	-	7.8
Swift Energy Company	SFY		13.00	3.9	5.9	27	-	8.1
Southwestern Energy Company	SWN		10.95	2.1	5.1	11	-	6.3
Unit Corporation	UNT		15.44	2.7	4.9	11	-	6.6
Newfield Exploration Company	NFX		31.59	3.2	4.5	18	-	4.7
Stone Energy Company	SGY		35.10	3.4	4.5	10	-	5.0
Spinnaker Exploration Company	SKE		25.10	3.0	3.5	11	-	4.8
Mediar	ı			3.6	6.0	14	-	7.3
Natural Gas Royalty Trusts								
Cross Timbers Royalty Trust	CRT		15.14	5.8	8.5	9	10.9	11.2
Hugoton RoyaltyTrust (46%)	HGT		10.20	4.8	7.3	11	9.2	11.0
San Juan Basin Royalty Trust	SJT	2	10.31	5.6	7.2	10	10.1	10.9
Micro Cap								
Abraxas Petroleum Corporation	ABP		0.47	4.2	6.1		-	6.9
Energy Partners Ltd.(30%)	EPL	2	7.25	2.5	5.2		_	6.3
Purcell Energy, Ltd. (US\$)	PEL.TO	3	1.42	2.7	3.7	8	-	6.4

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended June 30, 2003; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses