A Weekly Analysis of Energy Stocks Using the McDep Ratio June 11, 2001

# **How McDep Worked**

#### **Summary and Recommendation**

Applied weekly to four natural gas stocks since the turn of the century, the McDep Ratio highlighted multiple points from which a low ranked stock outperformed or a high ranked stock underperformed. For example, just four weeks ago, Cross Timbers Royalty Trust ranked highest among the four stocks. Since then CRT has declined 23% in stock price compared to median 5% decline for the other three issues. Meanwhile we apply the McDep Ratio to three more companies bringing the total to 43 energy stocks. From those stocks we draw our recommendations for current action to build a diversified energy portfolio. In separate analysis of the same date, we initiate a buy recommendation on PetroChina (PTR) (see Stock Idea, PetroChina, June 11, 2001). Four other recent recommendations are American Electric Power (AEP), Marathon Group (MRO), Burlington Resources (BR) and Energy Partners (EPL) (see Valuation Tables L-1, L-2, S-1, S-2).

### **McDep Ratio Spread Contracts and Widens**

We initiated posting of McDep Ratios in cyberspace on three royalty trusts and one master limited partnership on about January 21, 2000. The weekly updates for each stock are in past editions of Meter Reader (for the latest edition see *Meter Reader Tables - Small Cap*, June 11, 2001). In the sixteen months since then the valuation spread contracted and widened several times (see top panel of chart).

Just to be sure we know our definitions, the McDep Ratio compares market cap and debt in the numerator to present value in the denominator. Since the three trusts and one partnership have no debt, the numerator is just stock price.

<u>Differential stock price performance generally caused contraction</u> (see middle panel of chart). As a result, by definition, high ranked stocks had to under perform low ranked stocks.

Technically, price performance should include distributions in order to capture total investor return. While we ignore distributions in this discussion, keep in mind that the payout by DHULZ was lower than that for the royalty trusts.

<u>Changes in present value caused widening</u> (see lower panel of chart). That appeared to be the case for the gradual lagging of present value for CRT and it was the case in an abrupt change for DHULZ.

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### We Try to Make the McDep Ratio Objective

Cross Timbers Royalty Trust is one of our favorite stocks. Yet the McDep Ratio gave a clear signal of temporary over valuation. The correctness of the signal has since been confirmed. The stock is now in line again with peers.

But is our analysis really right? For example, the present value calculation does not capture the difference between a net revenue interest (NRI) and a net profits interest (NPI). CRT has the former, while the other three have the latter. Without elaborating on the difference, NRI looks better in a downturn, while NPI looks better in an upturn.

That is only one issue. Even with stocks as understandable as those of natural gas producers the questions could be endless.

#### Regression to the Mean Helps the McDep Ratio Work

A powerful mathematical/behavioral force helps us even before we apply further analysis. By definition the volatility of stock price implies that investors are at times too optimistic and at times too pessimistic. Price almost always returns to trend value. The McDep Ratio would highlight deviations even if we just used historical stock price as the denominator in the ratio.

Relying just on price fluctuations in the numerator uses only half the power of the technique. Determining the appropriate denominator offers the promise of further added value.

### **Fundamental Analysis Makes the McDep Ratio More Effective**

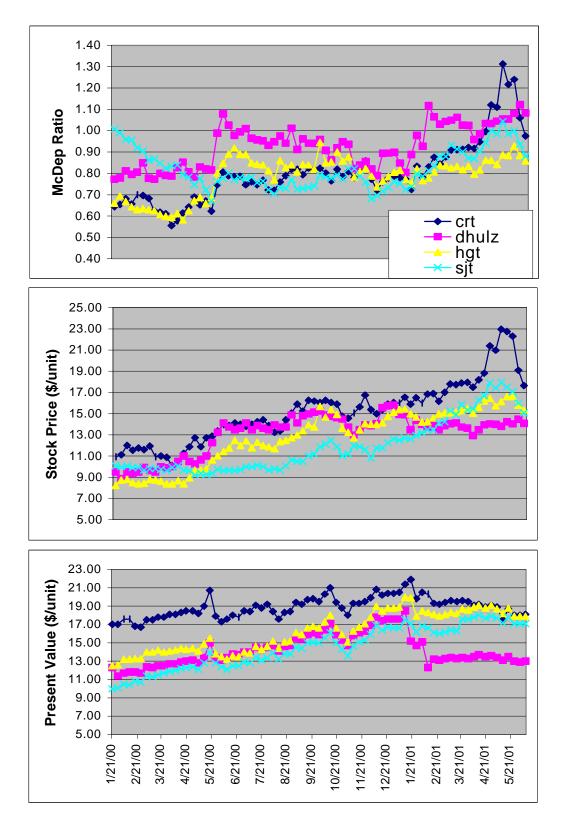
The royalty trusts have a simple enough structure that we can do a thorough analysis of fundamental value. The trusts represent nearly pure ownership of natural gas reserves in a predetermined area. All cash flow after development is paid out to unitholders. Quality of management is not an issue except to the extent of operating existing properties. Since the beginning of 2000 we have posted a new calculation every week that takes account of forward commodity prices, interest rates, inflation rates and any new information on operating cost and production volume.

### **Use the McDep Ratio in Energy Investment Strategy**

Our experience with the four natural gas producers convinces us once again the McDep Ratio is worth applying. It is our proprietary tool in developing energy investment strategy. Applying McDep valuation is likely to be beneficial in a relative sense even if energy is not as rewarding an investment sector as we believe it will be.

#### Kurt H. Wulff, CFA

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Table L-1
Mega Cap and Large Cap Energy Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

|                                  |            |   | Price         |          | 16.1.                                   | Net     | D 1./   |       |
|----------------------------------|------------|---|---------------|----------|---|---------|---------|-------|
|                                  | Comb of    | , | (\$/sh)       | Cl. amag | Market                                  | Present | Debt/   | MaDan |
|                                  | Symbol     |   | 8-Jun<br>2001 | Shares   | Cap                                     | Value   | Present | McDep |
| Mega Cap                         | Ratin      | g | 2001          | (mm)     | (\$mm)                                  | (\$/sh) | Value   | Ratio |
| Exxon Mobil Corporation          | XOM        |   | 89.39         | 3,510    | 314,000                                 | 74.30   | 0.09    | 1.19  |
| BP PLC                           | BP         |   | 53.20         | 3,720    | 198,000                                 | 48.90   | 0.07    | 1.07  |
| TOTAL Fina Elf S.A.              | TOT        |   | 74.02         | 1,400    | 104,000                                 | 72.00   | 0.17    | 1.02  |
| Royal Dutch/Shell                | RD         |   | 61.03         | 3,580    | 219,000                                 | 60.80   | 0.09    | 1.00  |
| Chevron (incl. Texaco)           | CHV        |   | 96.44         | 1,060    | 102,200                                 | 103.40  | 0.15    | 0.94  |
| Total or Median                  |            |   | , , , , ,     | 1,000    | 937,000                                 | 1000    | 0.15    | 1.02  |
| Power                            |            |   |               |          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |         |         |       |
| Enron Corp.                      | <b>ENE</b> |   | 51.13         | 814      | 41,600                                  | 16.90   | 0.68    | 1.65  |
| Calpine Corporation              | CPN        |   | 45.80         | 313      | 14,300                                  | 21.40   | 0.48    | 1.59  |
| Dynegy Inc.                      | DYN        |   | 47.01         | 338      | 15,900                                  | 20.60   | 0.56    | 1.57  |
| Mirant Corporation               | MIR        |   | 37.50         | 353      | 13,200                                  | 11.70   | 0.75    | 1.56  |
| Williams Companies               | WMB        |   | 37.66         | 485      | 18,300                                  | 16.60   | 0.69    | 1.39  |
| Duke Energy Corporation          | DUK        |   | 41.97         | 752      | 31,600                                  | 20.90   | 0.62    | 1.39  |
| AES Corporation                  | AES        |   | 41.37         | 538      | 22,300                                  | 23.00   | 0.65    | 1.28  |
| American Electric Power Co. Inc. | AEP        | 2 | 48.27         | 324      | 15,600                                  | 25.90   | 0.73    | 1.23  |
| El Paso Corporation              | EPG        |   | 57.00         | 521      | 29,700                                  | 40.00   | 0.50    | 1.21  |
| Southern Company                 | SO         |   | 22.99         | 683      | 15,700                                  | 16.90   | 0.54    | 1.17  |
| Exelon Corporation               | EXC        |   | 64.69         | 324      | 21,000                                  | 55.30   | 0.51    | 1.08  |
| Total or Median                  |            |   |               |          | 239,000                                 |         | 0.62    | 1.39  |
| Natural Gas and Oil              |            |   |               |          |   |         |         |       |
| Occidental Petroleum             | OXY        |   | 29.51         | 370      | 10,900                                  | 35.60   | 0.46    | 0.91  |
| Burlington Resources, Inc        |            | 2 | 45.40         | 215      | 9,800                                   | 56.30   | 0.19    | 0.85  |
| ENI S.p.A.                       | E          |   | 65.50         | 800      | 52,400                                  | 91.90   | 0.10    | 0.74  |
| Phillips (incl. Tosco)           | P          |   | 62.50         | 379      | 23,700                                  | 102.10  | 0.27    | 0.72  |
| Anadarko Petroleum Corp.         | APC        |   | 59.88         | 249      | 14,900                                  | 90.90   | 0.17    | 0.72  |
| Conoco Inc.                      | COC.B      |   | 29.99         | 623      | 18,700                                  | 48.00   | 0.21    | 0.70  |
| Total or Median                  |            |   |               |          | 130,000                                 |         | 0.20    | 0.73  |
| Service                          |            |   | 44.00         | 100      | 40.200                                  | 27.20   | 0.45    |       |
| Halliburton Company              | HAL        |   | 44.80         | 430      | 19,300                                  | 27.20   | 0.13    | 1.56  |
| Schlumberger Ltd.                | SLB        |   | 60.30         | 581      | 35,000                                  | 44.00   | 0.12    | 1.32  |

Buy/Sell rating after symbol: 1 - Strong Buy, 2 - Buy

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Table L-2
Mega Cap and Large Cap Energy Companies
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

|                                  |        | Price   |       | Dividend or |     |           |        |
|----------------------------------|--------|---------|-------|-------------|-----|-----------|--------|
|                                  |        | (\$/sh) | EV/   | EV/         | Dis | tribution | PV/    |
|                                  |        | 8-Jun   | Sales | Ebitda      | P/E | NTM       | Ebitda |
|                                  | Symbol | 2001    | 2001E | NTM         | NTM | (%)       | NTM    |
| Mega Cap                         | ·      |         |       |             |     |           |        |
| Exxon Mobil Corporation          | XOM    | 89.39   | 1.6   | 8.3         | 17  | 2.0       | 7.0    |
| BP PLC                           | BP     | 53.20   | 1.3   | 7.5         | 12  | 2.6       | 7.0    |
| TOTAL Fina Elf S.A.              | TOT    | 74.02   | 1.1   | 7.2         | 17  | 1.5       | 7.0    |
| Royal Dutch/Shell                | RD     | 61.03   | 1.5   | 7.0         | 15  | 2.3       | 7.0    |
| Chevron (incl. Texaco)           | CHV    | 96.44   | 1.1   | 5.7         | 11  | 2.7       | 6.0    |
| Median                           |        |         | 1.3   | 7.2         | 15  | 2.3       | 7.0    |
| Power                            |        |         |       |             |     |           |        |
| Enron Corp.                      | ENE    | 51.13   | 0.4   | 16.5        | 29  | 1.0       | 10.0   |
| Calpine Corporation              | CPN    | 45.80   | 4.1   | 14.3        | 23  | -         | 9.0    |
| Dynegy Inc.                      | DYN    | 47.01   | 0.4   | 14.1        | 22  | 0.6       | 9.0    |
| Mirant Corporation               | MIR    | 37.50   | 0.7   | 12.5        | 18  | -         | 8.0    |
| AES Corporation                  | AES    | 41.37   | 4.1   | 11.5        | 21  | -         | 9.0    |
| Duke Energy Corporation          | DUK    | 41.97   | 0.9   | 11.1        | 16  | 2.6       | 8.0    |
| Williams Companies               | WMB    | 37.66   | 3.6   | 11.1        | 16  | 1.6       | 8.0    |
| El Paso Corporation              | EPG    | 57.00   | 0.7   | 9.7         | 17  | 1.5       | 8.0    |
| American Electric Power Co. Inc. | AEP 2  | 48.27   | 0.7   | 8.6         | 13  | 5.0       | 7.0    |
| Southern Company                 | SO     | 22.99   | 2.7   | 8.2         | 14  | 5.8       | 7.0    |
| Exelon Corporation               | EXC    | 64.69   | 2.6   | 7.6         | 14  | 2.6       | 7.0    |
| Median                           |        |         | 0.9   | 11.1        | 17  | 1.5       | 8.0    |
| Natural Gas and Oil              |        |         |       |             |     |           |        |
| Burlington Resources, Inc        | BR 2   | 45.40   | 3.3   | 5.9         | 9   | 1.2       | 7.0    |
| Occidental Petroleum             | OXY    | 29.51   | 1.3   | 5.4         | 8   | 3.4       | 6.0    |
| Anadarko Petroleum Corp.         | APC    | 59.88   | 2.0   | 4.3         | 9   | 0.3       | 6.0    |
| Phillips (incl. Tosco)           | P      | 62.50   | 0.7   | 4.3         | 8   | 2.2       | 6.0    |
| Conoco Inc.                      | COC.B  | 29.99   | 0.6   | 4.2         | 8   | 2.5       | 6.0    |
| ENI S.p.A.                       | E      | 65.50   | 1.2   | 3.7         | 7   | 2.4       | 5.0    |
| Median                           |        |         | 1.2   | 4.3         | 8   | 2.3       | 6.0    |
| Service                          |        |         |       |             |     |           |        |
| Halliburton Company              | HAL    | 44.80   | 1.5   | 12.5        | 30  | 1.1       | 8.0    |
| Schlumberger Ltd.                | SLB    | 60.30   | 3.1   | 10.6        | 30  | 1.2       | 8.0    |

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended March 31, 2002; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

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Table S-1
Mid Cap and Small Cap Energy Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

|                                       |         | Price   |        |        | Net     |         |       |
|---------------------------------------|---------|---------|--------|--------|---------|---------|-------|
|                                       |         | (\$/sh) |        | Market | Present | Debt/   |       |
|                                       | Symbol/ | 8-Jun   | Shares | Cap    | Value   | Present | McDep |
|                                       | Rating  | 2001    | (mm)   | (\$mm) | (\$/sh) | Value   | Ratio |
| Power                                 |         |         |        |        |         |         |       |
| Constellation Energy Group            | CEG     | 43.44   | 152    | 6,600  | 37.10   | 0.45    | 1.09  |
| CMS Energy Corporation                | CMS     | 28.75   | 128    | 3,700  | 19.80   | 0.80    | 1.09  |
| Sempra Energy                         | SRE     | 26.50   | 203    | 5,400  | 23.10   | 0.65    | 1.05  |
| Total or Median                       |         |         |        | 15,700 |         | 0.65    | 1.09  |
| Natural Gas and Oil                   |         |         |        | ŕ      |         |         |       |
| TEPPCO Partners, L.P.                 | TPP     | 29.15   | 38     | 1,110  | 13.20   | 0.65    | 1.42  |
| Barrett Resources Corporation         | BRR     | 69.85   | 34     | 2,400  | 53.80   | 0.21    | 1.23  |
| Petro-Canada                          | PCZ     | 27.87   | 272    | 7,600  | 35.20   | 0.09    | 0.81  |
| Unocal Corporation                    | UCL     | 37.67   | 256    | 9,600  | 51.90   | 0.27    | 0.80  |
| PanCanadian Pete Ltd. (15%)           | PCP.TO  | 32.67   | 38     | 1,250  | 41.80   | 0.07    | 0.80  |
| Valero Energy Corp.(with UDS)         | VLO     | 43.73   | 112    | 4,900  | 70.70   | 0.42    | 0.78  |
| USX-Marathon Group                    | MRO 1   | 31.97   | 309    | 9,900  | 44.80   | 0.23    | 0.78  |
| Devon Energy Corporation              | DVN     | 55.90   | 135    | 7,600  | 80.10   | 0.16    | 0.75  |
| PetroChina Company Ltd (10%)          | PTR 2   | 21.60   | 176    | 3,800  | 32.50   | 0.15    | 0.72  |
| Norsk Hydro ASA (49%)                 | NHY     | 42.00   | 128    | 5,400  | 65.90   | 0.15    | 0.69  |
| Total or Median                       |         |         |        | 53,560 |         | 0.18    | 0.79  |
| Small Cap                             |         |         |        |        |         |         |       |
| Dorchester Hugoton, Ltd.*             | DHULZ   | 14.09   | 10.7   | 151    | 13.00   | -       | 1.08  |
| Cross Timbers Royalty Tr*             | CRT     | 17.65   | 6.0    | 106    | 18.10   | -       | 0.98  |
| <b>Encore Acquisition Corporation</b> | EAC     | 15.50   | 30.0   | 470    | 16.40   | 0.15    | 0.95  |
| San Juan Basin Royalty Tr*            | SJT     | 15.06   | 46.6   | 700    | 17.10   | -       | 0.88  |
| Hugoton RoyaltyTrust*                 | HGT     | 15.35   | 40.0   | 610    | 17.90   | -       | 0.86  |
| Energy Partners Ltd.*                 | EPL 1   | 11.10   | 27.0   | 300    | 18.40   | 0.04    | 0.62  |
| Total or Median                       |         |         |        | 2,340  |         | -       | 0.92  |

Buy/Sell rating after symbol: 1 - Strong Buy, 2 - Buy

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

<sup>\*</sup> For small cap stocks marked with asterisk, estimated present value recalculated weekly.

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Table S-2
Mid Cap and Small Cap Energy Companies
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

|                                |        | Price            | EV/   | EV/                      | Di                       | PV/              |                          |
|--------------------------------|--------|------------------|-------|--------------------------|--------------------------|------------------|--------------------------|
|                                |        | (\$/sh)<br>8-Jun | Sales | Ev/<br>Ebitda            | P/E                      | tribution<br>NTM | Ebitda                   |
|                                | Symbol | 0-Jun<br>2001    | 2001E | Ebuaa<br>NTM             | NTM                      | (%)              | NTM                      |
|                                | Symbol | 2001             | 2001E | 1 <b>V 1</b> 1 <b>V1</b> | 1 <b>V 1</b> 1 <b>V1</b> | (70)             | 1 <b>V 1</b> 1 <b>V1</b> |
| Power                          |        |                  |       |                          |                          |                  |                          |
| Constellation Energy Group     | CEG    | 43.44            | 2.2   | 7.7                      | 14                       | 1.1              | 7.0                      |
| CMS Energy Corporation         | CMS    | 28.75            | 0.9   | 7.6                      | 10                       | 5.1              | 7.0                      |
| Sempra Energy                  | SRE    | 26.50            | 1.2   | 7.4                      | 10                       | 3.8              | 7.0                      |
| Median                         |        |                  | 1.2   | 7.6                      | 10                       | 3.8              | 7.0                      |
| Natural Gas and Oil            |        |                  |       |                          |                          |                  |                          |
| TEPPCO Partners, L.P.          | TPP    | 29.15            | 0.7   | 11.4                     | 15                       | 7.2              | 8.0                      |
| Barrett Resources Corporation  | BRR    | 69.85            | 5.3   | 7.4                      | 15                       | _                | 6.0                      |
| Unocal Corporation             | UCL    | 37.67            | 1.7   | 4.8                      | 13                       | 2.1              | 6.0                      |
| Petro-Canada                   | PCZ    | 27.87            | 1.1   | 4.5                      | 10                       | 1.0              | 5.5                      |
| PanCanadian Pete Ltd. (15%)    | PCP.TO | 32.67            | 1.4   | 4.4                      | 8                        | 0.8              | 5.5                      |
| Valero Energy Corp.(with UDS)  | VLO    | 43.73            | 0.3   | 4.3                      | 5                        | 0.7              | 5.5                      |
| USX-Marathon Group             | MRO 1  | 31.97            | 0.4   | 3.9                      | 6                        | 2.9              | 5.0                      |
| Devon Energy Corporation       | DVN    | 55.90            | 2.8   | 3.7                      | 8                        | 0.4              | 5.0                      |
| PetroChina Company Ltd (10%)   | PTR 2  | 21.60            | 1.5   | 2.9                      | 5                        | 7.9              | 4.0                      |
| Norsk Hydro ASA (49%)          | NHY    | 42.00            | 0.8   | 2.8                      | 7                        | 2.5              | 4.0                      |
| Median                         |        |                  | 1.2   | 4.3                      | 8                        | 1.5              | 5.5                      |
| Small Cap                      |        |                  |       |                          |                          |                  |                          |
| Cross Timbers Royalty Tr*      | CRT    | 17.65            | 5.2   | 7.9                      | 8                        | 12.1             | 8.1                      |
| Dorchester Hugoton, Ltd.*      | DHULZ  | 14.09            | 6.0   | 7.6                      | 8                        | 8.7              | 7.0                      |
| San Juan Basin Royalty Tr*     | SJT    | 15.06            | 5.7   | 7.0                      | 9                        | 10.9             | 7.9                      |
| Hugoton RoyaltyTrust*          | HGT    | 15.35            | 4.9   | 6.8                      | 9                        | 11.1             | 8.0                      |
| Encore Acquisition Corporation | EAC    | 15.50            | 3.9   | 5.7                      | 14                       | -                | 6.0                      |
| Energy Partners Ltd.*          | EPL 1  | 11.10            | 1.8   | 2.8                      | 10                       | -                | 4.5                      |
| Median                         |        |                  | 5.0   | 6.9                      | 9                        | 9.8              | 7.5                      |

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended March 31, 2002; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

<sup>\*</sup> For small cap stocks marked with asterisk, estimated present value recalculated weekly.